

END OF... Sports crisis families illusive

LAST WEEK'S AVERAGE DAILY SALE 443,000 No 63,127

THE TIMES



THURSDAY JULY 7 1988

30p

Government to act after Butler-Sloss blames all agencies

A law to protect families

The network of agencies responsible for the care and protection of children failed in Cleveland, leading to the crisis, says the Butler-Sloss report

Schools will be expected to detail a member of staff to monitor children for suspected cases of child abuse which should be reported to the social services

The Government yesterday promised that there will be new legislation replacing Place of Safety Orders with seven-day protection orders

The unshakable convictions of the two doctors most concerned with the Cleveland crisis were largely responsible for unnecessary distress (Page 4)

By Jill Sherman and Robin Oakley

A radical shake-up of legal procedures to protect children and parents in the handling of child sexual abuse cases was announced by the Government yesterday to prevent a repetition of the Cleveland crisis.

which could be given powers to scrutinize local authority applications in care proceedings. A consultation paper on the proposal, one of the recommendations in the inquiry report from Lord Justice Butler-Sloss, will be issued by the Lord Chancellor later this month.

Mr Antony Newton, Minister for Health, told an almost united House of Commons that the Government would now proceed with proposals to reform the law on child care and family services, which would include the replacement of Place of Safety Orders with seven-day emergency protection orders.

There were cries of assent on all sides when he sympathised with the "staggering effect" on parents who were innocent and on their children.

He also announced extra cash for training social workers and proposals to set up an Office of Child Protection, which could be given powers to scrutinize local authority applications in care proceedings.

Mr Newton said that while there must be proper action to protect children from sexual or other abuse, "this must be achieved in a way which does not trample on the rights of parents and inflict unnecessary distress on the very children we wish to be helped".

Other measures announced by Mr Newton included: A £10 million boost for social work training in the sexual abuse field, 70 per cent

of it funded by the Government, in 1989-90.

Mr Newton indicated that he expected those involved to be held to account but stressed that it would be up to the authorities involved to take the necessary action.

He emphasized that the report had revealed "an overall failure to achieve essential communication and co-operation between police, health and social services".

Dr Marietta Higgs and Dr Geoffrey Wyatt, the paediatricians at the centre of the Cleveland controversy, photographed at work yesterday.

He underlined the Government's support for the report's view on the need to listen carefully to what children had to say and for "parents to be kept informed, consulted and given reasonable access to their children unless it would be against the best interests of the child".

Dr Stuart Bell, the MP at the centre of the crisis, said there would have been a repeat of the Pied Piper of Hamelin story if he had not spoken out.

Mr Newton signalled the Government's belief in the short-termist reflex anal dilatation technique used by Drs Higgs and Wyatt. He told MPs the report indicated that medical examination was only one aspect of assessment in child abuse cases and "the test of reflex anal dilatation should not on its own be taken as conclusive evidence of sexual abuse".



Dr Marietta Higgs and Dr Geoffrey Wyatt, the paediatricians at the centre of the Cleveland controversy, photographed at work yesterday.

through. Ministers are planning a Bill for the autumn. Mr Stuart Bell, the MP at the centre of the crisis, said there would have been a repeat of the Pied Piper of Hamelin story if he had not spoken out.

He emphasized that the report had revealed "an overall failure to achieve essential communication and co-operation between police, health and social services".

Teachers to monitor child abuse cases

By David Tytler, Education Editor

Every school in Britain should appoint a senior teacher to be responsible for its policy in dealing with child abuse, said the Department of Education and Science in guidelines issued yesterday after the publication of the Cleveland Report.

Once a teacher decides that there is suspicion of abuse, it should be reported to the local social services department. Teachers are warned: "It is not the responsibility of school staff to make enquiries of parents or guardians, and in some cases it could be counter-productive."

WIN £114,000 Portfolio PLUS NEW Accumulator

'Fight' call by bishops Eight bishops opposed to the ordination of women in the Church of England have appealed to their supporters among the clergy not to resign but to stay and fight.

French sauce Britain's favourite sauces - HP, Lea & Perrins and Daddies - have been sold for £199m to the French producers of Evian water and Lanson champagne.

Bar results Results of the Trinity Term Bar examination will be published in The Times tomorrow. Copies may be bought at the main entrance to Victoria Station after 10pm tonight.

INDEX Home News 2-9 Overseas 10-11 Business 25-32 Sport 40-44 Appointments 33-39 Arts 20 Banking & accountancy 37-38 Births, marriages, deaths 19 Books 14 City Diary 27 Court 18 Crème de la Crème 22-24 Crosswords 16 Diary 38-39 Engineering 22 Entertainment 16 Features 15 Health 22 Information 22 Law Report 30 Leading articles 17 Letters 18 Obituary 16 On This Day 12 Parliament 9-18 Science Report 15 TV & Radio 23 University results 30 Weather 24

Shares in Rover halted over talk of BAe deal

Shares in Rover, the car group, were suspended yesterday on speculation that details are soon to be announced of its sale to British Aerospace, the aircraft maker.

They had unexpectedly risen 14p to 74p before Rover stepped in to halt dealing. A spokesman said it had acted in the interests of the prosecution of an orderly market in the shares.

National parliaments 'doomed'

From Richard Owen Strasbourg

M Jacques Delors, the president of the European Commission, yesterday stunned Euro-MPs by declaring that the existing system of national parliaments would have to give way to the "embryo" of a European government within the next seven years.

Silent horror of an Iranian cold store

From Robert Fisk, Bandar Abbas

It is a long way from Washington to the Mossan food and fruit cold store at Bandar Abbas. Thus the Pentagon's clinical details of the last flight of Iran Air flight 655 cannot reflect the appalling human dimension of the carnal horror where Leila Bebbani, aged three, lies in her cheap chipboard coffin.

Moscow names the Communists killed by Stalin

From Mary Dejevsky Moscow After Mr Mikhail Gorbachev's announcement that a monument to the victims of Stalin would be erected in Moscow, a Soviet newspaper has published a list of nearly 100 Communist party officials who died in the most purges of the 1930s and early 1940s.

SCHOOL FEES AHEAD? ACT NOW. A monthly or lump sum investment into one of our wide range of school fee plans could bring substantial savings on the cost of providing your children or grandchildren with an independent education.

NEWS ROUNDUP

TUC is accused of intimidation

Mr Eric Hammond, leader of the electricians, yesterday accused the TUC of attempting to intimidate his members on the eve of their suspension from Congress, and said he would respond with vigour if attacked by other unions.

The Electrical, Electronic, Telecommunications, and Plumbing Union (EETPU) will be suspended tonight for refusing to scrap two single-union, strike-free deals, precipitating the most serious split in the TUC's history.

In a letter to Mr Norman Willis, TUC general secretary, Mr Hammond said the decision not to extend tonight's deadline showed that the general council had no interest in the views of ordinary members. The 333,000 members of the EETPU are being balloted on whether to accept the TUC's rules, with the result scheduled to be declared on July 19.

Mr Willis replied that if unions were to hold ballots each time a disputes committee awarded against them the whole procedure would be unworkable.

Superpit grant plea

British Coal has asked the EEC for a £20 million loan to help develop the proposed new "superpit" at Margam in South Wales but has not shifted from its insistence that it cannot go ahead unless the National Union of Mineworkers drops its opposition to six-day working. The move will reopen the bitter division between the union's local leadership and Mr Arthur Scargill, the national president. South Wales NUM leaders are anxious to discuss flexible working but Mr Scargill is committed to a four-day week and end to overtime. British Coal's submission to the EEC makes it clear that the corporation wishes to proceed with the drift mine at Margam "provided the necessary economic criteria can be satisfactorily met".

Embassy deal agreed

Britain and Iran agreed yesterday to compensate each other for damage to their respective embassies when diplomatic notes were exchanged between the Iranian Charge d' Affaires in London, Mr Mohammad Mehdi Akhond Zadeh Basti, and Mr Robertson Younghead, of the Middle East department at the Foreign Office. Under the deal Britain will pay Iran £1,820,000 for damage to its London embassy in 1980 when the SAS stormed it, and Iran will pay £980,000 for damage to the British Embassy and British Council property in Iran during the 1979 revolution.

Conciliation hopes, page 10

Bullion jury still out

The jury in the Brink's Mat gold bullion trial were last night spending their fifth night at a hotel after failing to reach verdicts. They return to the Central Criminal Court today. Judge Lowry has told the jury he is prepared to accept majority verdicts in the case in which eight people are accused of handling proceeds from the 1983 robbery in which gold bullion worth £26 million was stolen from a vault near Heathrow Airport. The jury has told the judge that it was having difficulty reaching a unanimous verdict on one of the accused.

Catholic shot dead

The outlawed Ulster Volunteer Force yesterday claimed responsibility for killing a Roman Catholic man who was sitting on a wall in Dromore, Co Down, waiting for a lift to work. Mr Terence Delaney, a single man aged 30, fled when a gunman pulled up in a hijacked car and fired at him but he was pursued and shot twice in the head. Police believe that Mr Delaney's fixed routine - he waited in the same place at the same time each day for his lift - had been noted by sectarian killers looking for a "soft" Catholic target in a predominantly Protestant area.

Government accepts SAS ruling

By Michael Evans
Defence Correspondent

The Government has decided that there is no point in trying to persuade Mr Felix Pizzarello, the Gibraltar coroner, to change his ruling about the appearance of the SAS witnesses at the inquest into the deaths of the three IRA terrorists in September.

Whitehall sources said yesterday that it was clear from the judgement that the coroner had delivered his final word on the subject. Mr Pizzarello, they said, had taken in all the arguments put to him and had made a balanced judgement. It was just that the ruling did not satisfy the conditions laid down by the Government.

The first instinctive reaction in Whitehall and in the military after the coroner's judgement on Tuesday was to say that there could be no question of the seven SAS men appearing at the

Belgian anti-terrorist police continued questioning Patrick Ryan at Foret prison in Brussels yesterday, as one report disclosed that the former Irish priest, arrested in Belgium for suspected IRA activities, had been seen in Gibraltar only days before the shooting of three IRA terrorists by the SAS. Meanwhile, the British link with events leading to Ryan's arrest has become clearer. Belgian security authorities say they were alerted by opposite numbers in London that he would be travelling on a false passport

inquest if they had to be seen by the jury and the lawyers.

The government counsel, Mr John Laws, had asked Mr Pizzarello for the SAS men to appear behind a screen and to be visible only to him.

However, sources said yesterday that the decision was not yet "set in concrete". Although there was grave

concern about the SAS men being compromised, there was a widespread feeling both in the Government and in the SAS Regiment that it would be better if they did appear at the inquest.

It is agreed that the Government's case would appear very "gutless" if the SAS men did not make themselves available for cross-examination. But whatever the Government decides, the final decision will be left entirely to the SAS men themselves.

Government sources repeated yesterday that there was no question of putting any pressure on them to go to the inquest.

Yesterday Mr Gerald Kaufman, shadow foreign secretary, urged ministers to hold an independent inquiry into the shootings if the SAS men did not give evidence. He said the Government had got itself into a "complete mess" over the inquest.

He said: "It is the Government which has said persistently that the

proper place for such questions to be dealt with is at the inquest.

"If the SAS men do not appear at the inquest, then the Government will have behaved at best disingenuously and at worst, deceptively."

Lawyers in Gibraltar, including the colony's attorney general, yesterday sprang to the defence of Mr Pizzarello.

Mr Eric Thistlethwaite, the attorney general, said: "It was a perfectly traditional ruling whether Whitehall likes it or not. I can see no grounds for it to be challenged."

The Gibraltar authorities are clearly irritated by criticism of the coroner after Mrs Thatcher had insisted that his court was the proper place for the only inquiry into the shootings.

Sir Joshua Hassan, former Chief Minister of Gibraltar, said: "The criticism of Mr Pizzarello is most unfair and most disturbing after he has carried out his judicial duties in such a responsible way."

Kinnock defends policy review

By Philip Webster
Chief Political Correspondent

Mr Neil Kinnock yesterday called on the Labour Party to face up to the future and accused the critics of his policy review of being afraid of change.

In a speech to the Parliamentary Labour Party aimed at rallying MPs after a month of internal troubles, the Labour leader criticized opponents on the far left whom he said were so "transfixed" by Mrs Thatcher that they had to do the precise opposite of what she did.

He attacked the boycotters of the review, including Mr Tony Benn. In refusing to face change they were saying that Labour should stand still in the name of socialism, which was absurd.

Mr Kinnock, who leaves Britain today for an 11-day tour of the southern African front-line states, delivered a vigorous defence of the policy review.

In a further twist to the debate over defence policy which has seriously lowered the public standing of Mr Kinnock and his party, the Labour leader emphasized his opposition to those who said that Labour should give up Britain's nuclear weapons without any negotiations.

Labour had to make a convincing case to the public who could see that the world had moved on. He told an MP who had argued the "pure unilateralist case that the only way Labour could implement its non-nuclear policy was to win an election, and that was what they should be aiming to achieve."

He said Labour's new policy machine had replaced the "sprawling conurbation" of working groups and sub-committees which previously produced its programme. Out of 330 people populating those groups in 1982, more than 250 were from the Greater London area, and were overwhelmingly white, male and middle class.

The result was the "political mail order catalogue" of the 1982 programme in which the good and feasible material got buried.

MPs in rebuke for ministry over Westland

By Martin Fletcher, Political Reporter

The Ministry of Defence was sharply rebuked by an all-party committee of MPs yesterday for placing a multi-million pound helicopter contract with Westland just months before the company ran into its major financial crisis in 1985.

The ministry placed the main contract for the EH 101 Anglo-Italian helicopter without having completed a thorough investigation of Westland's financial prospects, the public accounts committee said.

This was an "undesirable risk" which would have had "serious financial and other consequences" had the government not mounted the rescue operation which led to the Sikorski takeover, the MPs said in a critical report on the ministry's handling of the £1.6 billion project.

The report is the latest of a series from Commons committees that have exposed major failings in the past performance of the ministry's giant Procurement Executive, and alarmed MPs are now looking to Mr Peter Levene, brought in from the private sector to head the executive in 1985, to produce a dramatic improvement. Reviews were conducted in 1977 and 1982.

Countdown to polling



Mr Dudley Fishburn, right, the Conservative candidate, talks with Mr James Brown, of Moving Artists, on the final day of campaigning (Photograph: John Chapman).

By Nicholas Wood, Political Correspondent

The candidates in the Kensington by-election accused each other of dirty tricks, slurs, cheap jibes and scare stories yesterday as the long phoney war in the campaign for the Conservative-held London seat came to an end.

The most acrimonious exchanges came when the SDP claimed that it was being branded "racist" on the doorstep by the SLD over its call for curbs on the Notting Hill Carnival.

Mrs Rosie Barnes, the surprise victor of the Greenwich by-election shortly before the general election, claimed that Mr William Goodhart, the

SLD candidate, was personally responsible for the doorstep slur on Mr John Martin, his Owenite opponent.

Labour also joined in the fun with Mr Clive Soley, its campaign manager, describing Mr Martin's campaign as "Poujadist".

Mr Goodhart denied the SDP allegations.

PURPOSE OF LOAN:

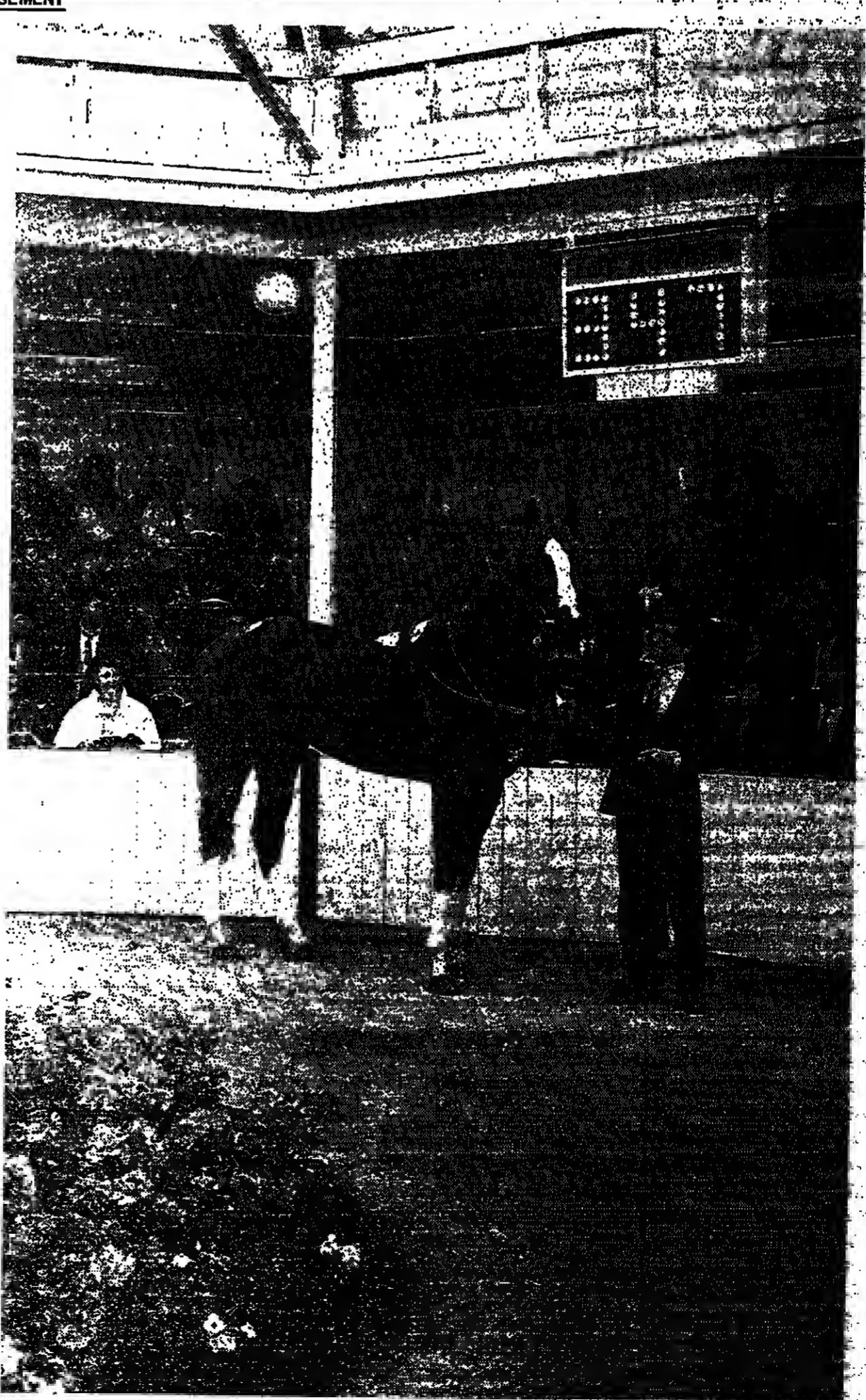
"I must pick something up for my husband in the sales."

Whether you live in Ascot or Aintree, your best bet is to visit the Halifax.

With one of our flexible personal loans you can borrow the money you need at your local branch.

(All we ask is that you're either a homeowner, have a Halifax mortgage or have been one of our investors for 12 months, depending on the type of loan you want.) After that, you'll be free to spend it however you see fit.

Be it on an antique oak table or a future Oaks winner.



Partial sidebar text from another page, including "Parents ignore", "Rail chief", "Shops se", and "Ode to a".

Parents criticize teachers who took pupils up 6,000ft Austrian mountain

Boys killed on snow-slide 'ignored' leader's warning

By Howard Foster

The mother of one of four schoolboys who died after falling from an Austrian mountain yesterday strongly criticized the teachers who led their school party.

Mr Robert Wilson, the East Berkshire coroner, recorded a verdict of death by misadventure on the four - Lee Powell, aged 15, Michael Taylor, aged 13, and Andrew Watts and Daniel Howton both aged 14 - who were sliding, unsupervised by staff, in snow on the Untersberg mountain near Salzburg when they lost control and fell 200ft.

After the verdict, Mrs Christine Watts, whose youngest son died in the accident, said: "I think the teachers showed by all the statements they made in court that they were negligent in leaving the children."

"I trusted them not to do that and they did", said Mrs Watts who had been the secretary at the school concerned, Altwood, Maidenhead, for 18 months. "I knew they would be sliding, but there was never an indication that it was on a mountain."

Another bereaved parent, Mr Michael Powell, said: "Those teachers will have to live with that for the rest of their lives."

Berkshire County Council is to launch its own investigation into the circumstances surrounding the pupils' deaths within the next few days, but had been waiting for the outcome of the inquest.

A spokesman for the council said: "The coroner made no criticism of the teachers whatsoever, but we will be looking at all the factors involved."

The pupils were on a winter

trip when they died on the Untersberg.

Two other boys, Thomas Plumridge and Richard Davies, both aged 14, saved themselves by grabbing branches as their four companions disappeared over an edge on the 6,000ft mountain, the court in Maidenhead was told.

Children in the 45-strong school party said Mr Brian Lee, the teacher in charge of the trip, lectured them at length on the dangers of straying from mountain paths.

Before the incident happened, many of the children went to a safe sliding area on the mountain top with four supervising teachers. Some subsequently left by cable car to return to their coach, while the others remained near the summit, playing in the snow.

Mr Lee reiterated his warning before leaving half the pupils and three teachers at the summit while he guided 20 pupils down the mountain, he told the court.

One of the remaining teachers, Mr Steve Witney, admitted yesterday that when his group of children wandered into the snow in the afternoon, no teacher accompanied them.

"From previous experience over nine years, taking into account the weather conditions, having been out there in the morning and having never had so much as a sprained ankle on any mountain, it did not seem necessary", he said.

Mr Wilson asked him: "Had nine years back run out?"

Mr Witney replied: "It would seem so."

Mr Lee said a different party of six pupils, including

some who died later, went snow-sliding on their own away from the safe area earlier in the day, although he had forbidden it.

He agreed under cross-examination by a solicitor representing the family of one of the dead boys that because no roll-call was made at lunchtime, the late arrival of the six went unnoticed.

"I was under the impression all the pupils were back", he said.

Miss Jackie Smith, another of the teachers, told the coroner that she did not think it was necessary to accompany the pupils on their afternoon sliding session.

It was also agreed in court that parents were not informed before the trip that sliding in the snow would be part of the children's agenda.

Mrs Watts said: "The only thing we were told was that they went up the mountain. We were never told that they would be allowed to slide about up there."

"It is very difficult for parents to realize what it was like up there. I assumed that they slid at the bottom on a low slope."

She was told the only time children were left unsupervised was in Salzburg in the evening, after their activities on the mountain.

One of the surviving pupils, Richard Davies, said in a statement read by the coroner: "We were told to keep to paths and not to wander off."

He said that he and the other five boys involved went off together after lunch without the teachers.

"We saw a slope going off to our right and going downhill", he said.

"I remember seeing posts on our left. I knew it was dangerous to go past these posts. I didn't see any posts to the right, so I thought it was safe to go down there."

"The path or slope we went down had bushes scattered around. We were sliding down this slope and were soon out of sight of the cable car station."

"I didn't know where the three teachers were. We were stopping and starting as we had to go round corners and bushes."

"We had quite a few slides, always away from the cable car station", he said.

"I suddenly went over the brow of a slope and it became a lot steeper. I decided I didn't want to go down there. I was going faster and I grabbed a branch. I saw Tom just behind me. I couldn't see the other four", he told the court.

"I assumed they had gone over the brow of the slope in the distance."

"I stood for about five minutes shouting, but didn't get any answer. I decided to go back to the cable car station to tell the teachers."

He said he told Mr Witney and Mr Lee what had happened and a search began.

Thomas Plumridge, the other survivor in the group, said the six boys formed a chain as they slid away from the path. He managed to grab the last bush before the edge of the slope where his friends disappeared.

Other children described how the two survivors made their way back to the cable car looking shaken and how, when Richard Davies burst into tears, they all became concerned for the safety of the missing four.



Aftermath of a tragedy: Mr Brian Lee (top), who led the school party, arrives at the inquest in Maidenhead yesterday into the deaths in Austria of (from left) Michael Taylor, aged 13; Andrew Watts, aged 14; Lee Powell, aged 15; and Daniel Howton, aged 14.

Portfolio Gold Bonus for the family

Mrs Margaret Pickerill, a teacher at a college in Stevenage, Hertfordshire, won yesterday's £4,000 Portfolio prize. She is married, with three children, and lives in Steeple Morden, Cambridgeshire.

She said that her preference was to take her family abroad with some of the money that she has won. Mrs Pickerill said: "I think that if we are paying, our children will probably decide to join us, but we have yet to discuss where to go."

Lawyer denies five charges

Mr Rudy Narayan, the black rights barrister, was accused of professional misconduct at a Bar Council disciplinary tribunal at the High Court in London yesterday.

He denies five allegations concerning two trials held at Birmingham Crown Court in September 1986 after riots in the city. The hearing continues today.

Fight over will

Mr Leslie White, aged 64, who faces eviction from his home at Little Marcle, Hereford and Worcester, after his common law wife, Joan Fleetwood, left her £500,000 estate to the Royal Society for the Protection of Birds, said yesterday he would challenge her will.

10p damages

Mr Michael Kay and Mr Jeremy Helm, two buskers who sued two policemen for wrongful arrest, assault and wrongful imprisonment after being removed from a London Underground station, were each awarded 10p damages yesterday by a jury at Westminster County Court.

BR reports biggest surplus

Rail chief's pledge on profit

By Rodney Cowton, Transport Correspondent

British Rail has had what may be its most successful year yet financially, with surpluses and investment at record levels, and the highest numbers of passengers for 27 years.

It expects to achieve its target of reducing the subsidy it receives for unprofitable passenger services to £605 million in the present financial year, one year ahead of schedule.

The subsidy was £1.08 billion in 1983, and British Rail hopes to achieve a further reduction to £477 million by 1992-93, it says in its annual report and accounts for 1986-87, published yesterday.

Mr Jimmy Knapp, general secretary of the National Union of Railwaymen, said that the surplus was a certain road to disaster and had been gained at the expense of the travelling public.

He said the report confirmed that the customers' demands were still taking second place to the Govern-

ment's instructions on reducing costs.

Senior members of British Rail dismissed suggestions that the good results meant that privatization would be brought forward.

Senior officials have had three meetings with Department of Transport officials, but it is said that those were only about possible alternative strategies, and that it is likely to be at least three or four years before studies can be completed, and policies formed.

Sir Robert Reid, chairman of British Rail, said that by any standards last year had been a very successful one, but the railways did not yet produce a uniformly improved quality of service.

The passenger volume, at more than 20 billion passenger-miles, was the highest for 27 years and that had led to overcrowding.

He added, however: "This year's surplus will be ploughed

back into the business in higher investment to increase capacity and continue the expansion and modernization of the system."

Investment last year, at £543 million was the highest annual figure yet.

There was an operating profit last year on the railways of £109 million before interest, the best in the 25-year history of the British Railways Board. When income from property sales and recovery of redundancy costs were taken into account there was a group surplus of £291 million, the highest yet.

The InterCity long-range passenger express services, which had an operating loss of £86.2 million last year, are expected to be in profit by 1990.

The commuter services of Network SouthEast, which had an operating loss of £170 million last year, are expected to move much closer to making a profit.

Shops sell 'dangerous' meat

By Robert Matthews, Technology Correspondent

A survey of delicatessens and butchers' shops by the Consumers' Association showed that well over half were selling cooked meats covered with "dangerous" levels of bacteria.

In publishing the results in today's *Which* magazine, the association calls for tougher hygiene rules and a new code of practice for the sale of loose ready-cooked meats.

Random inspections of shops in Luton, Bedfordshire, and Bradford, West Yorkshire, revealed that all the butchers' shops and delicatessens visited had "suspicious" or "dangerous" hygienic practices.

Laboratory tests showed that five of the 15 inspected were selling meat covered

with *E. Coli*, the bacterium associated with recent faecal contamination. Supermarkets were generally found to have better standards, although samples bought at all five had levels of bacteria which experts consider unacceptable.

"The worst two supermarket samples had total counts of 10 million and 100 million bacteria per gram, compared with our maximum acceptable level of one million per gram", the association said.

"Consumers can't rely on a shop's appearance or the behaviour of its staff as any guarantee that the cooked meats on sale are fit to eat", the association said.

● Innocent travellers who are searched by customs officers

as they enter the country need more protection under the law, according to the Consumers' Association. The latest issue of *Which* says that the onus is currently on the individual to know his or her rights rather than on customs officers to spell them out.

Legislation about to be introduced would impose some protection, the magazine says. Travellers will be told that they have a right to appeal to a JP or a senior customs officer before a strip or intimate search is carried out.

Additionally, a written record of what has taken place should be handed over to the traveller. The magazine notes that the customs authorities are worried that such moves could hamper their work.

Ode to a summer's sale day

By Robin Young

More than 300,000 people yesterday braved the discomforts of the Piccadilly Line and the wrath of traffic wardens and police towaway vehicles to save some pounds on a store full of slightly outdated fashions, formerly unwanted furniture, whole herds of white elephants, and wide selections of less than perfect goods known in the trade as "seconds".

Once again it was the first day of Harrods' sale. Customers no longer queue in large numbers for this event. The wordy-wise visit the store in Knightsbridge the day before to buy or reserve what they want. Others have realized that Harrods' supplies of sale goods are practically inexhaustible, and can wait a few hours.

4,000 sweaters, 6,000 dresses, 25,000 shirts, 14,700 tennis balls and 89,000 bars of soap do not disappear in the first few hectic moments.

Even this year's star bargain - a double row of South Sea pearls reduced from £88,000 to £44,000 - was still available late yesterday afternoon.

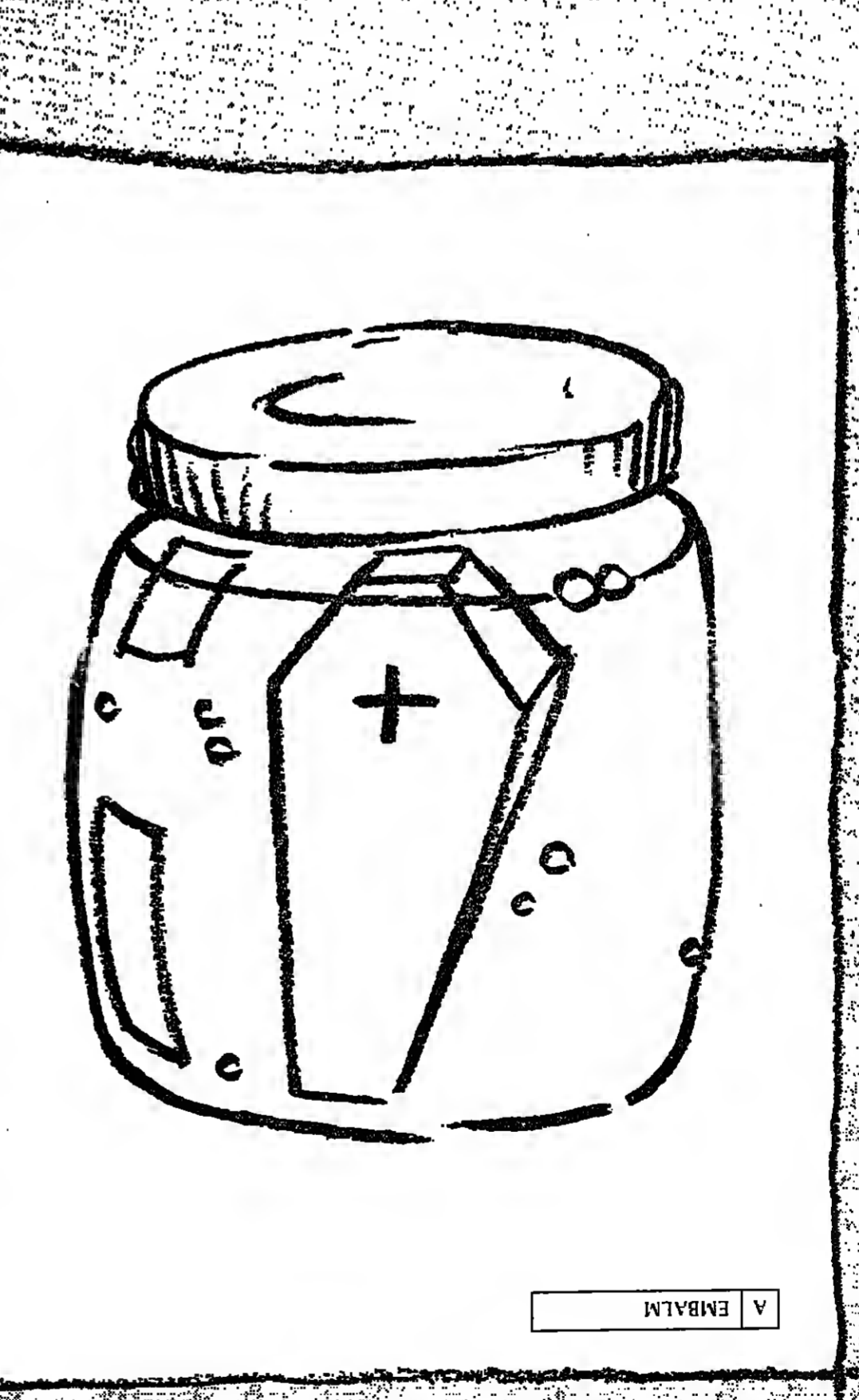
The opening countdown was performed by Dame Edna Everage, the alter-ego of the Australian comedian Barry Humphries, who arrived in Harrods' own Rolls-Royce shortly before 9am.

A few dozen customers at the head of the queue of about five hundred were admitted to the entrance foyer to hear the Dame read an ode she had composed for the occasion.

The Australian star, whose West End show ends on Saturday, then toured the store for two hours in company with the Harrods chairman, Mr Mohamed Al-Fayed, frightening children and cheerily insulting customers.

Dame Edna was by no means the most outlandish figure to be seen in the store. In the Way In department, one young woman sported a part-shaven head, witch's make-up, and a hairstyle composed of orange spikes and black tresses.

Tradition was upheld in the food halls, where last year's Christmas puddings could be bought for this year's festivities at 25 per cent off. In the wine department, champagne was down £2.35 a bottle.



60 seconds to draw a word in pictures. Half an hour to calm Granny down.



The new game from Parker.

Manufactured and distributed by Kerner Parker Tonka, Hargrave House, Belmont Road, Maidenhead, Berks. ©1985 Pictionary Inc., Seattle, Washington 98109



Innocent defend policy review

THE CLEVELAND INQUIRY

Children failed by every care agency

By Peter Davenport

The entire network of agencies responsible for the care and protection of children failed in their task in Cleveland, leading to the crisis in which dozens of families were torn apart following allegations of sexual abuse...

As well as analyzing a remarkable period in the social history of the country, Lord Justice Butler-Sloss produced a catalogue of more than 100 recommendations to ensure that such an event can never occur again.

Cleveland were complex but in essence included a lack of proper understanding by the main agencies of each others functions in relation to child sexual abuse, a lack of communication between the agencies, and differences of views at middle management level which were not recognized by senior staff.

Most of the 121 children diagnosed as sexually abused by Dr Marietta Higgs and Dr Geoffrey Wyatt, the consultant paediatricians, were separated from their parents, 70 per cent or so by place of safety orders, with 67 of the children being made wards of court.

reality" and would be an unjust over-simplification of the complex series of events. However, Dr Higgs and Dr Wyatt are criticized for the "certainty and over-confidence" with which they pursued the detection of sexual abuse.

The doctors

Higgs' unshakeable convictions caused unnecessary distress

Dr Higgs qualified in 1974 from the University of Adelaide Medical School. She moved to the United Kingdom in 1977. She is married with five children. She has specialized in paediatrics throughout her medical career and between 1979 and 1986 was based in Newcastle upon Tyne.

indication of any change of attitude to the approach to management of this problem. However, allowances have got to be made for the difficulty of a witness who had not finished giving evidence in wardship proceedings, and had not yet been involved as a potential defendant in projected civil litigation.

conclusion upon sexual abuse and give an unequivocal diagnosis, without giving an opportunity for others such as social workers to obtain a wider assessment of the family. Her enthusiasm and authority placed her in the position of professional leadership. It is easy, with hindsight, to see how the situation began and developed.

In 1983 she attended a two-day conference on child sexual abuse at the Northumbria Police Headquarters. In June 1986, Dr Cooper invited her to accompany her to a conference in Leeds on child sexual abuse. It was the first time she heard Dr Wynn lecture and saw her slides.

There is plenty of evidence that Dr Higgs is a caring, competent, hard-working doctor, with a particular expertise in the care of children. She was aware that sexual abuse of children occurred and that until

What is less easy for us to understand is how Dr Higgs let it go on. It only came to an end when others installed and operated mechanisms which precluded her taking action on her own. Her view that she was discovering abuse which was "there to be found" never faltered during the months of May and June, and while abuse of some children did come to light, the numbers admitted got out of control.

She was offered the South Tees job in June 1986 and it was deferred to January 1, 1987 to enable her to complete some research in Newcastle. It was clear from the evidence that Dr Higgs had a warm relationship with children, many of whom became very fond of her.

Wise advice of others ignored or overlooked recently it had passed largely undetected. She believed that paediatricians had a responsibility to right this wrong and that the majority of her professional colleagues were not engaged in looking for evidence of sexual abuse in their care of children.

Both she and Dr Wyatt saw opposition as the denial of those who could not recognize and acknowledge the problem which existed. In as much as Dr Wyatt called it "managing the denial", both of them ignored or overlooked wise advice from others they might have heeded, including Dr Wynne. Their belief in the validity of the conclusions from the physical signs led them into over confidence in the diagnosis.

During the period January to July, Dr Higgs was given the opportunity on numerous occasions to consider some of the consequences of the way in which she dealt with cases of child sexual abuse and the effect upon children, parents, health services, social workers and police.

Her methods of diagnosis, followed also by Dr Wyatt, was to exclude other factors and come to the conclusion there was no cause other than sexual abuse. This elimination of other factors did not allow for the boundaries of present knowledge and the possibility of the unknown.

She did not recognize the place of priorities and the inadequacy of the resources in Cleveland to meet the crisis. If intervention was to take place on the scale implied by her practice, she shared with others a responsibility to ensure that the resources necessary to meet the needs of the children were available.

She was asked to think about various aspects in different ways, but all spent caution. These conversations were in three contexts: Asking her to look at the management of the children and scarcity of resources.

From the evidence, we are satisfied that she did not examine children for sexual abuse other than on occasions when, in her professional judgement, there were grounds to do so. Further, we have in general no reason to question the accuracy of her clinical observations.

In assessing and criticizing her part in the events last year, we have in mind that she alone did not create the crisis. She was one among many professionals and shares with others the responsibility to place it all upon her is to distort reality, and an unjust oversimplification of the complex issues which arose in Cleveland.

From her evidence she gave us a clear impression of calm certainty and unshakeable conviction about the correctness of the diagnoses made by her during the entire period of the crisis. She gave little

It was the certainty of the conclusions drawn from the findings which was open to criticism. She was prepared to reach a

totally and single-mindedly committed to the care of his patients. The arrival of Dr Higgs at the beginning of 1987 opened his eyes to the problem of child sexual abuse. He felt strongly that he had been failing some of his patients and resolved to modify his practice. He was not inhibited by his lack of experience.

Wyatt deaf to words of caution and to appeals for restraint

Dr Wyatt is aged 38, and is married with 3 children. He qualified in 1973. Early in his medical training he developed an interest in paediatrics and has considerable experience of children from deprived and disadvantaged backgrounds.

He eliminated other possible causes, made a diagnosis of sexual abuse and did not allow for the present limited state of knowledge. He accepted the sign of anal dilatation with enthusiasm and acted upon it on almost every occasion.

Once convinced of the validity of the diagnosis he took a leading role in the detection of children considered by him as having been sexually abused, and in their admission to hospital. He shared with Dr Higgs the beliefs in the need for the place of safety order, the removal of the children from home and the restriction or denial of access to parents in the cause of 'disclosure work'.

He assumed an enormous workload in South Tees and tackled it with energy, determination and enthusiasm. His duties were such that he took outpatient clinics most days of the week and almost always started his ward rounds in the evening, sometimes late, continuing to the early hours of the morning on occasions. He has emerged as a dedicated, conscientious, extremely hard-working doctor, caring and considerate with children and parents.

On the other hand, Dr Wyatt was deaf to words of caution or appeals for restraint. The pressure of the work had a marked effect upon his approach to parents which was commented upon by some parents as very different from his previous caring attitude to them. There can be no doubt that during May, June and the early part of July both doctors were grossly overworked.

One of the principal points made in the police evidence is that prior to the arrival of the social services child abuse consultant in 1986, arrangements for dealing with child sexual abuse were effective and relationships with social services good. But the police saw themselves as the sole agency in the investigation of sexual abuse and they invariably took the lead.

Prior to 1987 his knowledge and experience of child abuse was limited, and of child sexual abuse minimal. The first case of sexual abuse he saw in Middlesbrough was two months or so after his arrival in 1983. The child was a baby of 6 weeks with a vulval tear.

Dr Wyatt is a dedicated doctor

The police accepted that they were slow to change their approach and reluctant to agree the new emphasis on inter-agency



The supporting cast in the Cleveland drama (clockwise from top left): Mrs Sue Richardson, Cleveland's child sexual abuse consultant; Mr Michael Bishop, director of social services; Mr Stuart Bell, MP for Middlesbrough; and Dr Alastair Irvine, the police surgeon.

The MP Remarks 'added to problems'

Mr Stuart Bell, Labour MP for Middlesbrough and a member of the Bar, was instrumental in bringing the problems in Cleveland to the notice of the House of Commons and played a significant role in the later stages of the crisis.

He had alleged that there had been a fundamental attack on family life, disrupting the lives of people, including children. Cleveland Social Services were "empty, building" and acquiring substantial additional financial resources; and that the police were obstructed.

There was disruption of peoples' lives, but the inquiry was satisfied that there was no intention to make a fundamental attack on family life.

The report said Mr Bell recognized that he did not have all the facts. "We were sad that he was unable, in the light of the further knowledge that he clearly had, to withdraw or modify allegations which could not be substantiated."

The social services

Management errors deepened crisis

Prior to 1987 Cleveland's Social Services Department, comprising 4,677 staff, considered itself a positive authority in the field of child care. In particular, it had taken constructive action on criticisms of shortcomings in child care set out in an Audit Commission investigation in 1985.

The tensions and fundamental differences of view which characterized the position of senior middle managers of police and social services were masked by the long established working relationships of staff in the field. Two cases in March, however, threw differences between the police and social workers into sharp relief, polarizing their positions. They affected the ability of the two agencies to respond appropriately to the large numbers of cases that were subsequently identified.

Mr Bishop agreed that he was not at all fault with the detailed knowledge of some of the issues. He did not discuss the content of the memorandum with anyone other than Mrs Richardson. He would have been wise to test the advice she gave him by discussing it with his senior staff.

meeting; it was sad that he did not think to do so. Eventually the sheer weight of numbers and the loss of public confidence created a situation where Mr Bishop had to take control.

Mrs Susan Richardson

Mrs Susan Richardson was appointed a Child Abuse Consultant in Cleveland Social Services in the summer of 1986. She had 15 years' experience as a practising social worker. Her commitment was to social work practice. She had not previously had senior managerial responsibility.

With no agreed response between the agencies, services were hopelessly overloaded. The sense of urgency with which matters were pursued, whilst understandable, was inappropriate; matters would have been better handled in a calm and organized manner. Without effective management, the practitioners in both social work and medicine were being overwhelmed by their own activities.

Mr Bishop must bear a responsibility for failing to recognize and seek to resolve the differences which were impeding the effectiveness of their staff.

Where sexual abuse had been diagnosed she thought the only way to achieve effective management of a family was to take control by means of a place of safety order.

The admission of a large number of children was brought to the attention of Mr Michael Bishop, Director of Social Services, immediately on May 5. No analysis of where the children came from or how they got to hospital appears to have been prepared or asked for. At this time, senior staff were preoccupied with the implications of alleged abuse occurring in a well-established foster-home and children allegedly rebused whilst in care.

Both Mr Bishop and the Chief Constable must bear a responsibility for failing to recognize and seek to resolve the differences which were impeding the effectiveness of their staff.

Mrs Richardson worked alongside Dr Higgs. From her own experience, she believed that the things the children had said substantiated the diagnosis. She was quite firm in her belief in the validity of the diagnosis.

Mr Michael Bishop Mr Bishop has been Director of Social Services in Cleveland since 1982. By the third week of May he was

At no time in the crisis was any attempt made to bring all three agencies - health, social services and police - together. Mr Bishop was well placed to initiate such a

The police

Entrenched stand an obstacle to change

participation in the investigation of child sexual abuse. The failure to consider and understand the complexities of child sexual abuse led to an entrenched stand to resist changes in procedures and thus caused delays in the development of new guidelines.

According to the police, the crisis arose from the diagnosis of sexual abuse by Dr Higgs and Dr Wyatt by means of reliance placed upon the test of anal dilatation. In some cases the police found no further evidence in support of the initial diagnosis upon which they could take action.

The police took no positive and constructive steps to improve understanding by social workers and paediatricians of the difficulties facing the police. Later there was a clear division of medical opinion, as a consequence of which the police and social services were moving in different

The examinations and findings confirmed (if it was indeed necessary) Dr Irvine's very strongly held views about Dr Higgs' diagnostic techniques. He told us that he believed that Dr Higgs, by the use of a faculty diagnostic test, was wrongly removing unabsorbed children from their parents.

He was aware of the numbers of children taken from their homes and became increasingly concerned that what was happening was a grave injustice. He decided to bring the matter before a wider audience and elected to enter the public debate. His involvement in the public debate became more and more highly charged and it undoubtedly contributed to the dispute between the police and the social workers.

The co... Confl... The recomm... Extens...

THE CLEVELAND INQUIRY

The conclusions: Unhappiness must not be allowed to happen again

Conflicts obscured the children's needs

The reasons for the crisis are complex and in essence include:
● Lack of a proper understanding by the main agencies of each others' functions in relation to child sexual abuse
● Lack of communication between the agencies
● Differences of views at middle management level which were not recognized by senior staff and eventually affected those working on the ground.

Dr Higgs and Dr Wyatt became the centre point of recognition of the problem. Between them in the five months — mainly in May and June — they diagnosed sexual abuse in 121 children from 57 families. Children were referred to them in various ways: some were brought by social workers because of a suspicion of sexual abuse or allegations or complaints; others were referred by family practitioners, health visitors, or community medical officers because of a suspicion of sexual abuse; a few from within the hospital were referred by junior medical staff or by nurses.



Lord Justice Butler-Sloss with members of the inquiry team at the publication of the report at Middlesbrough Town Hall yesterday (Photograph: Graham Wood).

detection of sexual abuse in children referred to them. They were not solely nor indeed principally responsible for the subsequent management of the children concerned. However, the certainty of their findings in relation to children diagnosed by them without prior complaint, posed particular problems for the police and social services.

multi-disciplinary approach into an entrenched position. They can be criticized for allowing a rift to develop and taking no effective step to break the deadlock. There was a failure by middle and senior managers in each agency to take action appropriate to the seriousness of the situation. The disagreements between the police and social services were allowed to drift and the crisis to develop.

consequence failed to take some joint action to bring their two agencies together. It is unacceptable that the disagreements and failure of communication of adults should be allowed to obscure the needs of children both long term and short term in so sensitive, difficult and important a field. The children had unhappy experiences which should not be allowed to happen again.

doctors, have in the past been criticized for failure to act in sufficient time and to take adequate steps to protect children who are being damaged. We hope that professionals will not as a result of the Cleveland experience stand back and hesitate to act to protect the children. We are also concerned about the extent of the misplaced adverse criticism social workers have received from the media and elsewhere. There is a danger that social workers, including those in Cleveland, will be demoralised. Some may be reluctant to do what is right.

The recommendations: how to safeguard the interests of children and parents

Extent of sexual abuse must be recognized

There is a need: To recognize and describe the extent of the problem of child sexual abuse; To receive more accurate data of the abuse which is identified.

Children

We recommend that professionals recognize the need for adults to explain to children what is going on. Children are entitled to a proper explanation appropriate to their age, to be told why they are being taken away from home and given some idea of what is going to happen. Professionals should not make promises to a child which cannot be kept, and in the light of possible court proceedings should not promise that what is said in confidence can be kept in confidence. Professionals should always take seriously what the child has to say. Throughout the proceedings the views and the wishes of the child, particularly as to what should happen to him/her, should be considered by the professionals involved with their problems. The views and the wishes of the child should be placed before whichever court deals with the case. Children should not be subjected to repeated medical examinations solely for evidential purposes. Children should not be subjected to repeated interviews nor to the probing and confrontational type of 'disclosure' interview for the same purpose. The consent of the child should where possible be obtained before the interviews are recorded on video. The child should be medically examined and interviewed in a suitable and sensitive environment. Those involved in investigation of child sexual abuse should strive to ensure that they act throughout in the best interests of the child.

Parents

The parents should be given the same courtesy as the family of any other referred child. Social services should confirm all important decisions to parents in writing. Parents should always be advised of their rights of appeal. Social services should always seek to provide support to the family during the investigation. The service of the place of safety order on parents should include a written explanation of the meaning of the order.

Social Services

Place of safety orders should only be sought for the minimum time necessary. Whenever and wherever children are received into care the arrangements for access to their parents are exceptional reasons related to the child's interests not to do so. In either event the parent should be notified in writing as soon as possible of the access arrangements and the avenues of complaint or appeal open to them if they are aggrieved. Parents should be informed of case conferences and invited to attend for all or part of the conference unless, in the view of the chairman of the conference, their presence will prejudice a full consideration of the child's interests. When a case conference is presented with medical opinions should be asked to the doctors involved jointly with the review their findings in mind. If they are interested in the child in mind, if they are unable to establish common ground then they should be asked to identify the basis of their differences. It would then be for the case conference to consider their

Privacy sought for victims in courts

Place of safety orders: There should be a statutory duty upon the Clerk to the Justices to keep records of all place of safety orders. Applications for place of safety orders should normally be made in the first instance to the juvenile court during court hours, and only to a single magistrate if the court is not sitting or the application cannot be heard within a reasonable time. Consideration should be given to the practice in the juvenile courts of attendance of children in court in highly charged cases with the press and large numbers of people present. We would urge magistrates to dispense with the attendance of the child or to arrange to see the child in a private room. It is appropriate to seek the views of the older child as to attendance at court. Emergency Protection Orders: A single magistrate or the court should decide

access if a local authority sees need to suspend it after an order has been granted on presumption of reasonable access. Extension for seven days should be at the magistrates' discretion and not restricted to "exceptional circumstances". Application for the disclosure of the whereabouts of a child should include the power to commit to prison for refusal to comply. Any dispute over medical examination during an extension of an emergency protection order should be decided by the court. A simple explanatory pamphlet should be published setting out clearly the rights and duties of "a person with actual custody". Juvenile Court: Extension of interim care orders should be at the discretion of magistrates and not limited to "exceptional circumstances".

A dispute over access on the granting of and during the continuance of an interim care order should be decided by the magistrates in the courts. On the granting of a custody care order in care proceedings, a local authority should have the right to make an allowance to the custodian, as in custodianship proceedings. After care proceedings are instituted the magistrates should have the power to determine, where necessary, interlocutory matters, such as further medical examinations of children for evidential purposes. Wardship: This should continue to play a role in care proceedings. Family Court: We recognize the considerable procedural advantages of the ability to move cases at any time from one tier of the court to another, which would be achieved by the setting up of a Family Court.

where there is uncertainty as to whether abuse has occurred. When child sexual abuse within the family comes to the attention of the police they should inform social services and consider the advisability of using a specialist assessment team. If a professional suspects child sexual abuse, the danger of false identification ought not to be forgotten. Therefore when a suspicion arises the professional may elect to take no further action; hold a watching brief; or make further informal inquiries. The level of concern may reach a point within the guidance agreed with other agencies where it is the duty of all professionals to inform others or refer to a specialist assessment team. The team would normally be expected to present its findings to a case conference who will consider that information in the overall context of the case and make recommendations as to further action. While professional suspicion may be justified in a particular case, recommendations by a case conference to pursue a statutory intervention under child care law must be firmly based on evidence that can be elicited and brought before a court. Where such evidence cannot be found but suspicion remains, arrangements must be made for the continuing assessment of the child. Training Those responsible for the educational programmes of all disciplines involved in the care of children should immediately consider the introduction of some instructions on the subject of child sexual abuse in basic student training. There should be general continuing in-service training for practitioners concerned with child care. There is an urgent need to give immediate in-service training to professionals to bring them up to date on child sexual abuse. The investigation and the management of the child and the family where there is suspicion of sexual abuse needs considerable professional skill. We recommend specialized training for experienced professionals with immediate responsibility for the children and their families. Police training needs to be developed well beyond the acquisition of knowledge of the criminal offences involved. The medical profession needs to appreciate the legal implications of and its responsibility for the evidential requirements of their work. Workers must have an empathy with children and "their feet on the ground". They must be able to cope with the stress that is experienced by all who deal with these children. All lawyers engaged in this work including judges and magistrates should have a greater awareness of and inform themselves about the nature of child abuse and the management of children subjected to abuse and in particular sexual abuse. Press and public There should be clarity in the right of the press to attend court in the absence of the public. To protect the anonymity of the child, the decision whether any particular proceedings or part of proceedings is to be heard in public should be a decision for the tribunal hearing the proceedings in accordance with the usual procedure adopted in the High Court. Guidance should be given on the right of the media to report on and publish information about children who are the subject of civil proceedings.

Management

Senior managers in social services departments need to ensure that they have efficient systems available to allow accurate monitoring. Staff engaged in social work practice in the field of child abuse and child sexual abuse need structured arrangements for their professional supervision and personal support. Social services departments should maintain an open continuing relationship with the police to review areas of mutual concern.

Police

The police should examine their organization to ensure there is an adequate communication network. The police should develop, monitor and maintain communication and consultation with the other agencies concerned with child protection. The police should develop and practice inter-agency working, including joint planning and interviews of children in investigation of sexual abuse within the family or caring agency. The police should recognize and develop their responsibility for the protection of the child as extending beyond the collection of evidence for court proceedings.

The medical profession

It should agree a consistent vocabulary to describe physical signs which may be associated with child sexual abuse. There should be investigation of the natural history and the significance of signs and symptoms which may be associated with child sexual abuse. Consideration should be given to inquiring into the significance of the phenomenon of anal dilatation. The doctor concerned should recognize the importance of taking a full medical history and making a thorough medical examination; of making where appropriate investigation for forensic purposes, for sexually transmitted diseases and for pregnancy in older girls; of completing full and accurate medical records which should provide the information for the protective agencies and the courts; and of preparing statements for police purposes and/or for social services or the National Society for the Prevention of Cruelty to Children.

Area review and child abuse committees

They should review the arrangements for identifying and monitoring suitable training for professionals working with child sexual abuse. The membership of these committees should include those who have the authority and responsibility to bind their agency to implementing the recommendations of the committee, and to play a useful part in the decision-making process which accurately reflects the view of the agency they represent.

Inter-agency co-operation

The development of inter-agency co-operation which acknowledges no single agency — health, social services, police or voluntary organization — has the pre-eminent responsibility in the assessment of child abuse generally and child sexual abuse specifically. Each agency has a prime responsibility for a particular aspect of the problem. Neither children's nor parents' needs and rights can be adequately met or protected unless agencies agree a framework for their inter-action. The statutory duties of social services departments must be recognized. Careful consideration must be given to the detail of working arrangements between doctors, nurses, social workers, police, teachers, staff of voluntary organizations and others responsible for the care of children. Arrangements for collaboration between services must not inhibit prompt action by any professional or agency where this is demanded by the best interests of the child. Agreements over collaborative work should not inhibit or preclude doctors, social workers or

Specialist assessment teams

The team should consist of an approved medical practitioner, a senior social worker, and a police officer with sufficient authority to co-ordinate the investigation of cases. The social services and the police will need to appoint to approved lists those officers who are trained, experienced and competent in work in the field of child abuse and child sexual abuse. It is probably not in the interests of either the children, families or professionals or the agency for staff — doctors, social workers, or police — to specialize solely in child sexual abuse. The team should have access to specialist expertise — for example a child psychiatrist or a gynaecologist, who would be consulted or brought in on cases of particular difficulty. All agencies should refer cases to the inter-agency team when they are presented with or become suspicious of the possibility of sexual abuse on the basis of physical or behavioural signs alone or

The children

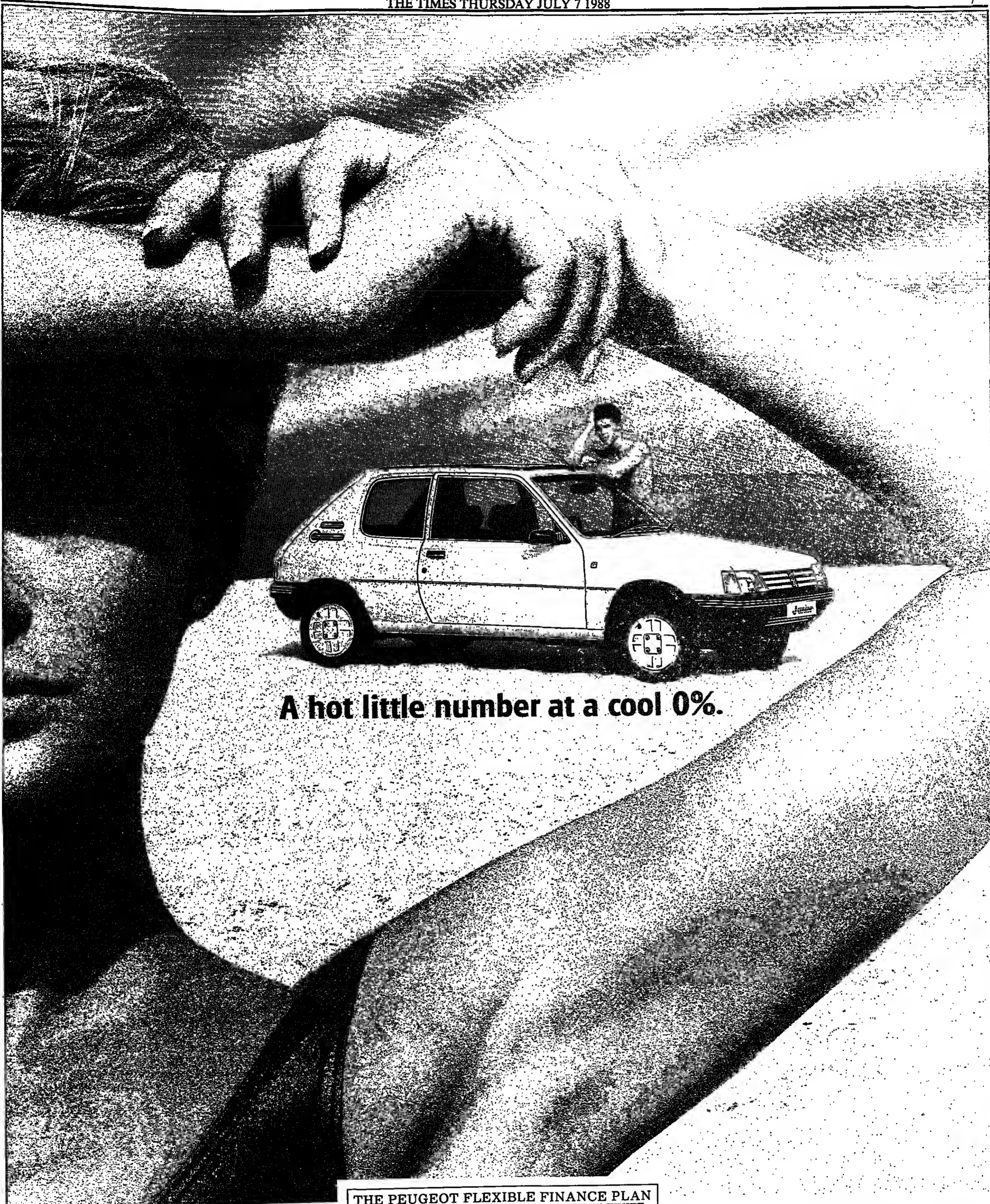
Girls were woken to face the camera

The inquiry did not permit children to give evidence. To redress the balance, the Official Solicitor was invited to seek the views of children aged eight and over who wished to speak and to put their views to witnesses. Not believed: This girl was examined by Dr Higgs after a referral for failure to thrive and sexual abuse was diagnosed. A second opinion by Dr Roberts called the diagnosis into question. The girl told her social worker that her step-father had got into bed with her every Thursday night for two years. The girl thinks she was referred to hospital because she suffered growth problems similar to those suffered by her half sister. She was examined by Dr Higgs who explained what the examination would entail. The examination did not hurt and caused no embarrassment. She stayed in hospital for about ten days and photographs were taken. She had been examined by Dr Higgs on two further occasions, once at 11.00pm. She had been woken up for this but had not minded. She had been seen by Dr Roberts for a second opinion. She had taken a long time to tell her female social worker what had happened to her — her step-father had told her no one would believe her. She thought "it" had happened to her because her step-father did not like her. She had not been able to talk to her natural parents about what had happened to her. She was fond of her social worker, and found that they had helpful discussions. She felt happier than she had for a long time. This child and her half-sister were made wards of court. The elder sister went to live with her natural father with reasonable access to her mother but no access to her step-father. Her half-sister was placed in the care and control of her mother, both children to be under the supervision of the county council and the younger child to have regular medical examinations. Dislike of Doctors: Two girls aged 8 and 9 were examined by Dr Higgs after referral by the social services department. The two girls arrived home from school to be told by their mother they would have to see Dr Higgs. The appointment was for 7.00pm but they waited in a cubicle until 9.00pm. Their parents were not allowed to see them. They were examined separately, it took "ages" and it hurt. They said their bottoms had been pulled right out. They were sent out and a lady and gentleman went in. After the doctors had spoken to their parents the children were told by the lady and gentleman that they would have to stay in hospital. They were not allowed to see their parents and no explanation was given to them as the reason for them having to stay. The next day they were interviewed by a social worker and Dr Higgs was there — the younger girl would not speak to them. There were video recordings made of interviews. The younger girl complained that she had been woken by Dr Higgs for photographs to be taken. She had never liked doctors and did not want to see one again. The uncle of these children was charged with indecent assault, he committed suicide in prison. The stepfather was charged with indecent assault and unlawful sexual intercourse.

Sound training essential for interviewers

All those who provided evidence to the inquiry were agreed on the following points to be observed in conducting interviews. The inquiry endorses their views:
● The undesirability of calling them "disclosure" interviews, which precluded the notion that sexual abuse might not have occurred.
● All interviews should be undertaken only by those with some training, experience and aptitude for talking with children.
● The need to approach each interview with an open mind.
● The style of the interview should be open-ended questions to support and encourage the child in free recall.
● There should be, where possible, only one and not more than two interviewers for the purpose of evaluation.
● The interview should go at the pace of the child and not of the adult.
● The setting for the interview must be suitable and sympathetic.
● It must be accepted that at the end of the interview, the child may have given no information to support the suspicion of sexual abuse.
● There must be careful recording of the interview and what the child says, whether or not there is a video recording.
● It must be recognized that the use of facilitative techniques may create difficulties in subsequent court proceedings.
● The great importance of adequate training for all those engaged in this work.
● In certain circumstances, it may be appropriate to use the special skills of a "facilitated" interview. That type of interview should be treated as a second stage. In such cases, the interview should be conducted only by those with special skills and specific training. We consider that video recordings are a helpful step and with the necessary consent, are in the interests of the child.

The test
Doctors
censured
over RAI
reliance



A hot little number at a cool 0%.

With its sliding glass sunroof, the Special Edition Peugeot 205 Junior is the car to let the sun shine in on your summertime miles.

And its zippy 1.1 litre engine will make every trip a pleasure.

The bodywork in brilliant white, or stunning metallic silver, is certain to turn heads wherever you drive. The blue denim upholstery and three or five doors mean you and your passengers will always arrive in real style.

Whilst the rear wash/wipe, colour-keyed wheel trims, bright bumper inserts and colourful body stripes are just some of the ice-cool extras we've included as standard.

**THE PEUGEOT FLEXIBLE FINANCE PLAN
EXAMPLE: 205 JUNIOR SPECIAL 3-DOOR IN WHITE**

FLAT RATE P.A.	0%	0%	4%	1.96%	5%	2.5%
A.P.R.	0%	0%	7.9%	3.9%	9.9%	4.9%
LIST PRICE (inc. est. on road costs)	\$5,929.00	\$5,929.00	\$5,929.00	\$5,929.00	\$5,929.00	\$5,929.00
DEPOSIT MIN 20% 50%	\$1,185.76	\$2,964.52	\$1,185.76	\$2,964.52	\$1,185.76	\$2,964.76
REPAYMENT PERIOD	12 MTHS	12 MTHS	24 MTHS	24 MTHS	36 MTHS	36 MTHS
FINANCE CHARGES	NIL	NIL	\$384.80	\$121.16	\$716.48	\$227.24
MONTHLY REPAYMENT	\$386.27	\$247.04	\$213.46*	\$128.36*	\$161.52*	\$88.52*
APPROX. WEEKLY EQUIVALENT	\$91.22	\$57.01	\$49.26	\$29.63	\$34.97	\$20.43
TOTAL CREDIT PRICE	\$5,929.00	\$5,929.00	\$6,313.80	\$6,055.16	\$6,650.48	\$6,161.24
CUSTOMER SAVINGS ON FINANCE CHARGES COMPARED TO CREDIT PROVIDER'S TYPICAL 21.0% APR.	\$497.00	\$311.00	\$616.00	\$505.00	\$782.00	\$710.00

*Not including a single \$5.00 acceptance fee, which is payable with the first instalment.

But such individuality is not limited to the car. Because, right now, your local Peugeot dealer can offer finance packages so low, you may think he's been sitting out in the sun too long.

APR's start at an unbeatable 0%. Deposits range from only 20%. And repayment periods go up to 36 months.

So you can get behind the wheel of a Special Edition 205 Junior for the equivalent of just \$20.43 a week.

Alas, there is a drawback. With such cool finance, we don't expect the Special Edition 205 Junior to be available for long. So beat the rush, try our hot little number today.

PEUGEOT 205 JUNIOR
BEST TO BEAT THE RUSH



PEUGEOT. THE LION GOES FROM STRENGTH TO STRENGTH.

Billy doesn't worry about the future.

The firm he works for hasn't got a pension scheme. So he's automatically in SERPS – the State Earnings Related Pension Scheme. And that's good enough for Billy.

He doesn't expect the Government to contribute an extra penny to his pension.

And he's not really sure what his SERPS pension will be worth when he retires.

He has blind faith in the belief that everything will work out in the end.

Silly, Billy.

Alec doesn't worry about the future.

The firm he works for hasn't got a pension scheme. But Alec knows that anyone like him can choose to opt out of SERPS, so he's got the Government to contribute to his own Abbey National personal pension.

Because he's switched to a personal pension, the Government pay in an additional bonus. And Abbey National will add tax free interest.

He knows that Abbey National will keep him regularly advised on how much his personal pension fund is worth.

He can rest assured that Abbey National is planning carefully for his future.

Smart, Alec.

IF YOU'RE UNDER 45 AND WORKING FOR A COMPANY WITHOUT A PENSION SCHEME, CALL INTO ANY ABBEY NATIONAL BRANCH AND ASK ABOUT OUR RETIREMENT INVESTMENT ACCOUNT, OR *PHONE FREE (0800) 100 800 EXT. 1025 FOR AN INFORMATION PACK.

**ABB
NATIONAL**

Docto
test
for pa

Church

Dealer m

Checks or

July 6 1988

PARLIAMENT

Cleveland suffering 'must not recur'

Demand for a 'search' apology

A comprehensive package of measures to ensure that what happened in the Cleveland child abuse cases in Cleveland last year does not happen again was announced to the Commons by Mr Tony Newton, Minister for Health.

It was for the authorities involved first to address the substantial criticisms of individuals and of the managerial responses in the report.

The lessons were reflected in comprehensive guidance being issued by the Department of Health and Social Security and the Welsh Office.

The report gave general support to proposals for reforming the law, contained in the White Paper on the law on child care and family services, published last year.

These included replacement of Place of Safety Orders with a new Emergency Protection Order with stricter criteria and of more limited duration.

His announcements covered most of the report's recommendations. Others were being urgently examined, and the Lord Chancellor intended to issue a consultation paper, before the summer recess, on the suggestion for an Office of Child Protection, with powers including scrutiny of local authority applications in care proceedings and calling for additional investigation or reports.

Cook call for urgent legislation on child care White Paper

Urgent legislation to implement last year's White Paper on child care was called for by Mr Robin Cook, chief Opposition spokesman on health and social security, after Mr Tony Newton had made his statement to MPs on the Cleveland report.

At the same time, the Government itself is taking immediate action to ensure that the more general lessons of the report are applied, not only to prevent a recurrence of similar events, but to improve the handling of child abuse throughout the country.

He (Mr Newton) was also publishing that day a survey by the Social Services Inspectorate of present arrangements. It showed a generally satisfactory picture. In a few cases, however, it could not be said, the inspectorate was being asked to monitor the position closely and to see that it was improved.

They were also publishing, and distributing to the nursing profession, guidance for senior nurses on management of child abuse work from the Standing Nursing and Midwifery Advisory Committee to the Secretary of State.

The report showed a clear need for better training for those handling child abuse work. New powers were in the Health and Medicines Bill to cover specific grants for social work training in child abuse. The Government would make available in the present financial year a grant of 70 per cent in support of expenditure of 210 million. They would ensure that the new programme meant, not merely more training, but better training, taking account of all the lessons from the report.

But the plain fact is that what happened in Cleveland should not have happened and must not be allowed to happen again. The measures announced today are designed to see that it does not.

The public would not understand, Mr Cook said, if another parliamentary session were to pass without legislation being passed on this issue.

Would the Government reconsider its policy of making law first and only then tackling the strategy by which it was to be enforced? It would be sensible to act on both principles together.

At the same time as he had announced today, he had also announced the intention to make use of the experience of the NSPCC in running child-abuse registers add to start to build up a national picture.

Mr Newton said that he would want to associate himself with Mr Cook's last remarks. A great deal of valuable and successful work was done around the country by all sorts of people. He accepted that it would be desirable to have a clearer understanding of the scale of the problem.

Mr Newton said that a study of events in Leeds was being undertaken locally and he had asked to see a copy of the report. One of the voluntary organisations, the Family Rights Group, was being assisted to prepare guidance on child protection decision on membership."

The British Railways Board had refused a request to name a locomotive "Archbishop Thomas Cranmer" in honour of his birth in 1489, as it did not readily meet its criteria, the Earl of Arundel, a Government whip, said during questions.

Foreign and Commonwealth Office questions

Howe defends Thatcher statement on Gulf

The statement put out by Mrs Thatcher after the shooting down of the Iranian Airbus in the Gulf on Sunday was defended by Sir Geoffrey Howe, Foreign Secretary, during Commons questions.

He said that it was "carefully considered" and reaffirmed the legitimacy as a matter of principle of action taken in self-defence.

Mr Peter Temple-Morris (Leominster, C) asked if he had any plans to bring Iran to the conference table at the UN to give it some chance of an honourable peace.

Sir Geoffrey: He is right to draw attention to the conduct of Iran and the Iranian Government which continues to cause dismay at least and shock at worst to every part of the international community.

Mr Eggar said that he had assured Señor Mayor that Britain would continue to monitor developments carefully. "I made clear we needed to see evidence of the fundamental reforms that are necessary have been achieved before we could even begin to consider any decision on membership."

It did not make sense for Britain to make a decision on rejoining until after the general conference of Unesco next year, which would indicate whether member states were prepared to introduce the necessary reforms

Threats no help to Sharpeville Six

Appeals to the South African Government for clemency for the "Sharpeville Six" were unlikely to succeed if accompanied by threats, Sir Geoffrey said during questions.

It was for that reason that Britain had taken part in all the various representations he had described. Britain had been in touch today, through its embassy in South Africa, in order to ascertain the present position.

Legal moves were still taking place. An application was still outstanding for consideration by the Chief Justice in South Africa and the executions had been postponed at least until July 19.

Britain had already urged that all legal options should be used. The Prime Minister had already once urged in an appeal to President Botha that clemency should be exercised and that plea stood.

Mr David Winnick (Walsell North, Lab) said that it was essential that the Prime Minister herself made an appeal to the president that the six should not be executed.

Labour MPs were far from satisfied that the British Government was doing all it possibly could to see that the hangman's noose did not take the lives of the six.

Labour and Tories claim to defend the NHS

The following report of a Commons debate to mark the fortieth anniversary of the National Health Service appeared in later editions yesterday.

In the debate, Government and Opposition each claimed to be the defenders of the service.

The Government's present review of the service was said by Mr Robin Cook, chief Opposition spokesman on health and social security, to have been set up not to improve the service but had been born out of panic in last winter's crisis.

Mr Cook, opening the debate, moved a motion congratulating past and present staff of the NHS on 40 years' service to the public and urging that the serious underfunding within the service should be tackled.

If Sir Geoffrey really wanted to be the Prime Minister's successor and not her poodle, he should tell her to use her special relationship with President Botha in order to make clear that Britain was insistent on clemency being granted now.

He moved an amendment congratulating past and present NHS staff and recognizing the Government's achievement in devoting record resources to the NHS and welcoming the present review to ensure that the service was even better in future years.

They had opposed it, not only at second reading but also at third reading, which in those days was a strange occurrence. In the face of all that, Mr

Moore should not waste his time trying to rewrite history, but confine himself more to the faculty he had for presenting half-cooked theories and figures.

Years ago he (Mr Foot) had predicted that the credit, honour and glory of introducing the health service would one day be taken away from Bevan and the Labour Party. That prediction had now come true.

The Secretary of State had come forward and rewritten history to drag the name of that social visionary Sir Henry Willink from the archives as author of the health service.



Mr Bell, who welcomed Government's expression of regret to innocent Cleveland families "caught in this horrible vortex"

Afghanistan warning

A recent article by Bernard Levin in The Times was praised by Sir Geoffrey Howe, Secretary of State for Foreign and Commonwealth Affairs, as a backbench Conservative MP during Commons questions.

Mr Julian Brazier (Canterbury, C) said that the article, on the massacre of Afghan children by Russian forces in an Afghan village, provided two lessons for the West. The first was that "we must continue to support and arm the Mujahidin until their country is free". The second was that the West should continue to strengthen its own armed forces in addition to talking to the Soviet Union.

Sir Geoffrey said that Mr Brazier did well to draw attention to the article. It served to remind them of how quickly such horrors affecting the denial of human rights could be disregarded and overlooked.

Cranmer is refused

The British Railways Board had refused a request to name a locomotive "Archbishop Thomas Cranmer" in honour of his birth in 1489, as it did not readily meet its criteria, the Earl of Arundel, a Government whip, said during questions.

Bill proceeds

The Environment and Safety Information Bill, introduced in the Commons by Mr Christopher Smith (Islington South and Finsbury, Lab) and which gives the public the right to inspect notices issued by health and safety officials, completed its stages through the House of Lords.

Parliament today

Commons (2.30): Questions: Agriculture, Fisheries and Food; Prime Minister.

Correction

It was Mr Ian Taylor (Essex, C) who spoke on the EETPU training facilities during employment questions yesterday, not Mr John M. Taylor as reported.

Foot's historical protest

Speaking during the debate as the only MP still in the House who was present when Aneurin Bevan had introduced the NHS Bill, Mr Michael Foot (Blaenau Gwent, Lab) (left) said that it had been the Opposition Front Bench that had blocked the Labour movement, that had kept the situation in the NHS at the forefront of debate.

Bevan's Bill had been carried through in the teeth of opposition from the Conservative Party.

They had opposed it, not only at second reading but also at third reading, which in those days was a strange occurrence. In the face of all that, Mr



Holiday? New car? How can you afford to pay for both?

More easily than you might think.

If you buy a smart new Fiesta car this summer, any model you like, we'll give you what's known as a 'credit holiday.'

That means that once you've put down the deposit on your new car you won't have to make any more payments for three months.

So you can spend the money on yourself instead.

Have a look at the examples below and see how the figures work out. Or better still ask your dealer for details. The offer applies to any car in the Fiesta range including the special editions - Bonus, Firefly and Festival II. And lasts until the 15th September.

Have a nice holiday.



FIESTA	BONUS 950	FESTIVAL 1.1	FIREFLY 1.1	1.6L DIESEL
Cash price* (inc. delivery)	£4848.00	£6470.00	£6655.00	£7157.00
4.9% (9.0% APR)				
Initial Payment (Minimum 20%)	£969.60	£1294.00	£1331.00	£1431.40
36 Monthly Payments† of	£124.45	£166.09	£170.84	£183.72
Charge for Credit	£601.80	£803.24	£826.24	£888.32
Total Credit Price	£5449.80	£7273.24	£7481.24	£8045.32
3.7% (6.8% APR)				
Initial Payment (Minimum 33 1/3%)	£1616.00	£2156.67	£2218.33	£2385.67
36 Monthly Payments† of	£100.30	£133.85	£137.68	£148.07
Charge for Credit	£378.80	£505.27	£519.81	£559.19
Total Credit Price	£5226.80	£6975.27	£7174.81	£7716.19
2.5% (4.7% APR)				
Initial Payment (Minimum 50%)	£2424.00	£3235.00	£3327.50	£3578.50
36 Monthly Payments† of	£72.66	£96.98	£99.75	£107.27
Charge for Credit	£191.76	£256.28	£263.50	£283.22
Total Credit Price	£5039.76	£6726.28	£6918.50	£7440.22

These Low Rate Finance Plans are subject to credit approval and apply to Fiesta cars registered between June 15th and September 15th 1988 and which are subject to Conditional Sale Agreements arranged by participating Ford dealers and underwritten by Ford Motor Credit Company Limited, Regent House, 1 Hubert Road, Brentwood, Essex CM14 4QL. Applicants must be over 18 years of age and credit worthy. Please note various factory fitted options and Ford's optional warranties (Extra Cover or Extra Cover Plus) are available at extra cost. †Starting 3 months after contract date. *Maximum retail price as at May 16th 1988 including delivery. Delivery is to Dealer premises with exception of Channel Islands and Isle of Wight when a further charge will be made.

Get on the bright
side of the road





COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE July 6: The Queen and The Duke of Edinburgh arrived at Heathrow Airport...

KENSINGTON PALACE July 6: The Prince of Wales received the Prime Minister at St James's Palace this morning...

YORK HOUSE ST JAMES'S PALACE July 6: The Duke of Kent, Vice-Chancellor of the Royal Overseas Trade Board...

THATCHED HOUSE LODGE July 6: Princess Alexandra, Chancellor today presided at a meeting of the Council of Deputies at the University of Lancaster...

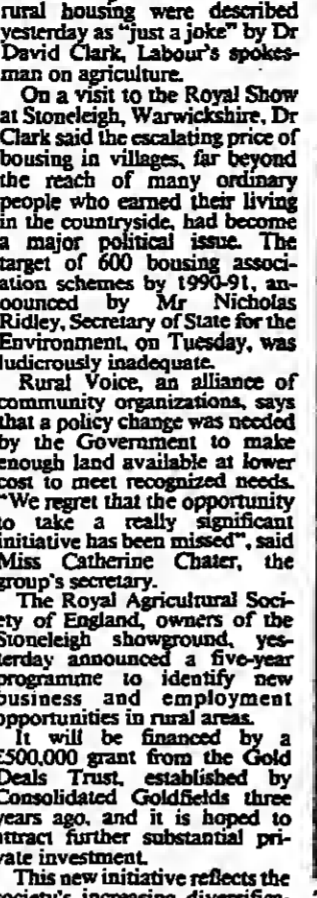
Forthcoming marriages

The Hon A.A.J. Monson and Miss E.C. Wheeler-Bennett The engagement is announced between Andrew, younger son of Lord and Lady Monson...

The Royal Show

Rural homes scheme 'a joke'

By John Young, Agriculture Correspondent



The Princess of Wales, who braved fierce rainstorms and mud, touring the Royal Show at Stoneleigh yesterday.

Government plans to encourage the building of more low cost rural housing were described yesterday as "just a joke" by David Clark, Labour's spokesman on agriculture...

Meanwhile, Charlottis cattle romped off with the beef trophy for the third consecutive time. Their all-conquering drive included the bull Fleet V...

Marriages

Mr J. Dickinson and Miss J. Wallace The marriage took place on Saturday, July 2, at Inch Church, Castle Kennedy...

Memorial service

Mr Gerald Micklem A service of thanksgiving for the life of Mr Gerald Micklem was held yesterday in the Guards Chapel, Wellington Barracks...

Prince to Denmark

The Prince of Wales will attend a performance by the Austrian Chamber Orchestra as part of the Schleswig-Holstein Music Festival in Kiel, West Germany...

Birthdays today

Baroness Airey of Abingdon, 69; the Earl of Ancrum, 43; Sir John G.N. Brown, publisher, 72; Mr Peter Cardin, dress designer, 68...

Reception

The Chairman and Governors of Merchant Taylors' Schools held a reception at Merchant Taylors' Girls' School, Crosby to mark their centenary on Wednesday, July 6, 1988...

Luncheon

Following his official visit to the London Metal Exchange yesterday, the Lord Mayor, Sir Greville Spragg, accompanied by Mr Alderman and Sheriff Brian Jenkins and the Duty Esquer...

Appointments

Latest appointments include: Wing Commander M. F. J. Tinley to be Inspector of the Royal Auxiliary Air Force from October 1988...

OBITUARY

PROF G. S. GRAHAM Historian of the Empire

Professor Gerald S. Graham, who died on July 5, aged 85, was Rhodes Professor of Imperial History at King's College London from 1949 to 1970. Graham was a historian who produced a distinguished corpus of writing...

MR GETHYN HEWAN

Mr Gethyn Hewan, one of the outstanding small-school headmasters of his generation, died on July 1, aged 71. He was head of Allhallows School, Rousdon, from 1965 to 1974, and of Cranbrook School, Sydney, from 1951 to 1963...

THE REV DOUGLAS HICKS

The Rev Douglas Henry Hicks, a former President and General Superintendent of the Baptist Union of Great Britain, died in Bristol on July 2 at the age of 88. Son of Baptist missionary parents in India, he was educated at London University and Bristol Baptist College...

GABE DELL

Gabe Dell, one of Hollywood's "Dead End Kids" of the 1930s and 1940s, died on July 3, aged 68. Born Gabriel del Vecchio, in Brooklyn, he was exposed to the theatre early because his family let rooms to actors, clowns and other performers...

Institution of Mechanical Engineers

The Institution of Mechanical Engineers is pleased to announce that the following have been admitted to the class of Fellow and are permitted to use the designation FIMMChE: Dr Ronald Kenneth Adlington, Alcester...

BANK OF WALES BASE RATE Bank of Wales announces that its Base Rate has been increased from 9.5% to 10% with effect from 4th July 1988.

Eastern eyes on the market

If English taste in art is dry and literary, its American counterpart is large and loud. But what of the Japanese, currently storming the Western art market after an auspicious debut in December 1986? No such easy definitions are forthcoming...



artfile SARAH JANE CHECKLAND A weekly look at the art world Inc. says: "The freshness of colour and light and warmth of mood in Impressionist paintings appeal to the Japanese..."

Church News THE TIMES TO FLA... The Times... Church News

ANNOUNCEMENTS & PERSONAL

Make a joyful noise unto God, all ye that fear the Lord... Psalms 66:1-2

BIRTHS

ALCANTARA - On June 30th to Amanda... BIRCHALL - On July 6th to Jane... BIRCHALL - On July 6th to Jane... BIRCHALL - On July 6th to Jane...

COATES

On July 6th 1988, aged 50, Colonel J.B. Coates... On July 6th 1988, aged 50, Colonel J.B. Coates...

ANNOUNCEMENTS

FINDING IT IMPOSSIBLE TO MEET THAT ONE SPECIAL PERSON? HELENA INTERNATIONAL is a national, very personal and completely confidential introduction service...

SERVICES

MARRIAGE & Advice Bureau, Katharine... MARRIAGE & Advice Bureau, Katharine... MARRIAGE & Advice Bureau, Katharine...

FLATSHARE

1222 (Lanc. Park), Prof. F. N/S, own room... 1222 (Lanc. Park), Prof. F. N/S, own room... 1222 (Lanc. Park), Prof. F. N/S, own room...

RENTALS

HUGH HENRY & CO 01-720 1208 KENSINGTON SW7... HUGH HENRY & CO 01-720 1208 KENSINGTON SW7... HUGH HENRY & CO 01-720 1208 KENSINGTON SW7...

DOMESTIC & CATERING SITUATIONS

HEADBOURNE WORTHY HOUSE WINCHESTER... HEADBOURNE WORTHY HOUSE WINCHESTER... HEADBOURNE WORTHY HOUSE WINCHESTER...

OVERSEAS TRAVEL

IST CLASS CLUB CLASS... SUNWORLD TRAVEL (Established 1969)... SUNWORLD TRAVEL (Established 1969)... SUNWORLD TRAVEL (Established 1969)...

DIAMOND ANNIVERSARIES

FRIZZY/ANDREANI - On July 7th 1988 to Salisbury Cathedral... FRIZZY/ANDREANI - On July 7th 1988 to Salisbury Cathedral... FRIZZY/ANDREANI - On July 7th 1988 to Salisbury Cathedral...

DEATHS

BARRAMANN - On July 5th, peacefully in hospital after a courageous fight... BARRAMANN - On July 5th, peacefully in hospital after a courageous fight... BARRAMANN - On July 5th, peacefully in hospital after a courageous fight...

ACKNOWLEDGEMENTS

BALME - Of Kildon House, Mucker... BALME - Of Kildon House, Mucker... BALME - Of Kildon House, Mucker...

BIRTHDAYS

MARVEY - Louise, Congratulations on your 71st... MARVEY - Louise, Congratulations on your 71st... MARVEY - Louise, Congratulations on your 71st...

SERVICES

TEST OUR COACHING STRENGTH! EDITORS OF MAGAZINES... TEST OUR COACHING STRENGTH! EDITORS OF MAGAZINES... TEST OUR COACHING STRENGTH! EDITORS OF MAGAZINES...

FLATSHARE

ACCOMMODATION available now, Flat share - highly sought... ACCOMMODATION available now, Flat share - highly sought... ACCOMMODATION available now, Flat share - highly sought...

DOMESTIC & CATERING SITUATIONS

DOMESTIC & CATERING SITUATIONS... DOMESTIC & CATERING SITUATIONS... DOMESTIC & CATERING SITUATIONS...

PUBLIC NOTICES

U.K. HOLIDAYS... U.K. HOLIDAYS... U.K. HOLIDAYS...

THE TIMES TO PLACE A BIRTH, MARRIAGE OR DEATH NOTICE IN The Times Newspaper Please telephone by 5.00 p.m. for the announcement to be published in the following days issue.

Church news Appointments The Rev. Dr. John L. Brennan, licensed The Rev. Dr. John L. Brennan, licensed The Rev. Dr. John L. Brennan, licensed...

ANNOUNCEMENTS 30,000 DEAF CHILDREN NEED YOUR HELP... NATIONAL DEAF CHILDREN'S SOCIETY... NATIONAL DEAF CHILDREN'S SOCIETY...

ANNOUNCEMENTS 102 Gloucester Place, London W1H 4DH... THE BRITISH HEART FOUNDATION... THE BRITISH HEART FOUNDATION...

POTATO MARKETING BOARD ELECTIONS OF SPECIAL AND CERTAIN DISTRICT MEMBERS, 1988... POTATO MARKETING BOARD ELECTIONS OF SPECIAL AND CERTAIN DISTRICT MEMBERS, 1988...

Securiguard rides high on rising crime wave

By Michael Clark

The rising crime wave continues to be good news for Securiguard Group, Britain's biggest manned-guarding security group, which yesterday pleased the market with a set of better-than-expected interim figures.

Figures for six months to May 8 showed pre-tax profits had more than doubled at £1.47 million with turnover soaring from £15.46 million to £24.3 million. Earnings growth continues to run at more than 30 per cent a year with earnings a share up by 3.6p at 9.9p.

Mr Alan Baldwin, the chairman, expects this growth to be maintained in the current year but is looking overseas for further expansion. He says the group will fully exploit the introduction of the single European market in 1992.

The group already provides a specialist mailing service operating out of Brussels, undercutting the Royal Mail.

Mr Baldwin says he also wants to expand the group's activities in the US, where it acquired a foothold last year.

Analysts had been looking for pre-tax profits of £3 million for the full year but there are signs they will have to upgrade their estimates. The Securiguard share price responded with a rise of 7p to 19.5p.

Tiphook goes full steam ahead

TEMPUS

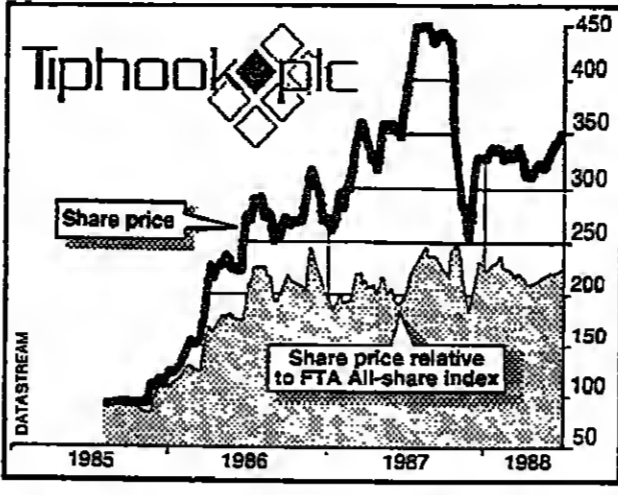
Shipping industrial goods round the world hardly ranks as a glamour business, but it certainly generates the profits. Tiphook clearly took the market by surprise when it reported a 155 per cent jump in pre-tax profits to £10 million on turnover up 72 per cent to £67.7 million, and the shares responded with a handsome 37p rise to 393p.

The question is whether Tiphook can sustain the momentum, and given its plans for expansion, there is every likelihood it will continue to grow at above-average rates.

The world container market continues to expand, and although increasing efficiency has restricted the growth in physical containers worldwide, Tiphook's market share has been growing as it sports the youngest and most modern container fleet available. Its trailer rental business similarly has a high quality, relatively new fleet, while its fledgling rail wagon business looks most exciting of all.

At present, wagons are simply costing the group money as it sets up offices in France and West Germany. But with several industrial customers, and three important national railway customers, the business is ready to take off once the Channel tunnel becomes reality.

Last year start-up costs were around the £500,000 mark,



rights to the convertible. Mr Gatward has been bold, but not rash. MTM's \$120 million debt programme is now in retreat, and, along with the TVS interest bill, is manageable, given the respective cashflows. The franchise risk remains the only real downside, and that risk has been reduced. Mr Gatward deserves support, and should find it if the shares threaten to dip below 300p.

Hogg Robinson

Now that it has been demerged from its insurance-broking parent, Hogg Robinson is flexing its muscles in an uncertain manner. There has been a small price to pay for its rapid growth, but the premium rating on its shares is intact, enabling it to forge ahead with expansion.

The squeeze has been felt particularly in the property services division. Fourteen acquisitions in 16 months has, unsurprisingly, caused the group to reach for the milk of magnesia to ease its indigestion. But a complete reorganization and £500,000 later, it has the back-office systems to cope with 200 estate agency branches — double the number it has at present.

However, the profits from

Birmingham Mint Group leaps 80% to £4 million

By Martin Waller

Birmingham Mint Group, the electronics and engineering company, boosted its pre-tax profits by 80 per cent to £4.02 million in the year to April 2, with most of the improvement coming from recent acquisitions aimed at enlarging the group from its traditional minting base.

The three biggest purchases during the past 18 months were for shares and the progress of earnings per share was less dramatic, from 18.8p to 21.1p. The final dividend is raised to 4.75p, taking the total up from 6.75p to 7.5p.

Mr Colin Perry, the chairman, said: "We now have a much better quality of profit than we had before the recent acquisitions. Two years ago, profits were about 50 per cent dependent on the original minting business, which is highly volatile."

Electronics and electrical products chipped in 60 per cent of the £3.78 million operating profit. But engineering should be increased by recent contracts to make parts for microwave ovens, which had depressed profits because of start-up costs but which should account for between £4 million and £5 million of turnover in the current year and chip in a good earnings contribution, said Mr Perry.

Television South

Television South cannot be accused of lacking vision. In one enthralling move, it has banked 1,000 of the best hours of US television produced over the past 20 years, improved its own sales distribution in America (still 70 per cent of the world television market), tied in two leading players in the French market, and unveiled a strategic 3.5 per cent stake in Network Ten, one of the leading Australian TV contractors.

James Gatward, the chairman is not short on courage, either. The £190.5 million he

has agreed to pay for MTM takes the group's gearing above 100 per cent, and not even the combination of two cash generative businesses, earning six times its interest costs, will pull that down much inside the next 12 months.

But this is a deal structured for the medium term, and in particular for 1992, a year circled twice on television boardroom calendars. The advent of the European single market opens up tremendous possibilities, while the IBA franchise renewals pose the threat of annihilation.

MTM is the TVS life assurance policy. By 1992, it will be contributing perhaps 70 per cent of group profits.

This year, it is unlikely that MTM, which will be in for only its three off-season months, will contribute much more than about £2 million to TVS before tax, raising the market projection for the group to about £27 million. Dilution could restrict earnings to 35p a share.

Next year, the combined group is capable of making £47 million, or 41.5p a share, suggesting a p/e multiple of a little under eight at the suspension price. Dealings should resume early in August, and wait for a little weakness. But bidders prepared to take the five-year view, like Mary Tyler Moore, who is holding her TVS shares for that period, should not shun their

Germans launch legal action over subsidies to BSC

By Colin Narborough

The West German steel industry yesterday launched legal proceedings over the payment of £930 million in "excessive" and "illegal" subsidies to the state-owned British Steel Corporation.

The move is certain to dampen market enthusiasm for the BSC privatization, expected at the end of this year or early next.

The big private-sector steel mills of the Ruhr—companies such as Thyssen and Krupp—are carrying huge debts built up during the steel crisis, and are furious over Britain's use of public funds to allow BSC to be floated almost debt-free.

A statement issued by the Düsseldorf-based West German Iron and Steel Association said a writ had been submitted to the European Court, charging the European Commission with failing to act to prevent distortions of competition caused by government aid to BSC.

In response to a formal request for action over subsidies against BSC and Finisider, the Italian steel group, Brussels initiated proceedings in May against the Italians for breaches of EEC rules on credit and restructuring aid. However, it rejected the demand for action over BSC.

Dr Ruprecht Vondran, head of the West German Iron and Steel Association, said yesterday it was contrary to law for the Commission to remain inactive, leaving no other course open than a law suit to achieve the necessary "subsidy hygiene" in Europe.

Under article five of the European Iron and Steel Community Treaty, the Commission must ensure the creation of and adherence to conditions of normal competition.

The writ alleges that, since 1983, BSC received £217 million in aid which was not authorized by the Commission—thus making it "illegal"—and was awarded a further £713 million which was not needed to restore viability, thereby constituting "over-subsidization".

The subsidy figures were produced by the Business Administration Institute of the German Iron and Steel Industry and show that the Government lowered BSC's liabilities to just under 12 per cent of its balance sheet total in 1985-86 from 38 per cent in 1980-81.

Dr Vondran stressed that if the Commission had followed its own subsidy code, which says subsidies may not result in distortions of competition and must not change trading conditions against the communal interest, it should not have approved nearly £1 billion in aid.



YOU MUST FEEL A BIT *Vulnerable* IF YOU'RE NOT USING TRADED OPTIONS

role of controlling risk is second to none. Whichever direction the market is heading, you are able to hedge your securities or cash rather than assume the risk of adverse price movements. Options are also one of the best ways to out-perform the market, as many companies and financial institutions have found. Investors can enhance income by writing options against existing stock inventories and investment portfolios. The dramatic upsurge in the use of traded options has made the LTOM the fastest growing equity derivative products market outside the USA, and Europe's leading traded options market. In fact, more options were traded on the LTOM last year than in the previous nine years put together, and the range of opportunities is constantly growing. Today, it's unique in trading options on about 60 leading UK equities, plus the FT-SE 100 index, gilt edged stocks, currency options and three French equity options. The latter are but an hors d'oeuvre

to the plans for the international expansion of the LTOM after the success of its first ten years. So why not learn how to use traded options with confidence yourself? Simply send for our brochure 'A GUIDE TO OPTIONS' and details of the LTOM video, the options analysis and pricing diskette, and the various training courses. Expert assistance is also available on this information line: 01-628 1054.



Injunction served in Falcon row

By Carol Ferguson

Hostilities among members of the Falcon Resources board have resurfaced with an injunction issued by Mr Jonathan Rosen and Mr Oliver Jessel, two alternative board members and Falcon's biggest creditors, to prevent Mr Ronnie Monk from representing himself as a director of Falcon.

The case is due to be heard next Tuesday and in the meantime Mr Monk has given an undertaking not to represent himself as a Falcon director.

Mr Monk said he will be counter-proceeding against Mr Jessel and Mr Rosen and their company, VentureLarge, for breach of contract. He is requisitioning an extraordinary meeting where shareholders will be able to decide which faction to support.

Hong Kong exchange clampdown

From Stephen Leather, Hong Kong

The Hong Kong Stock Exchange yesterday ordered a clampdown on the release of price-sensitive information which has been distorting share prices in the Crown Colony.

Mr Robert Fell, the chief executive of the exchange, yesterday wrote to the chairman of the Crown Colony's 285 listed companies, saying he viewed "with great concern" the increasing tendency for price-sensitive stories to appear in the local Press.

He said directors were responsible for making sure that confidentiality is observed during sensitive negotiations and that they should issue an announcement to clarify any situation which might have relevance to significant price movement.

ALPHA STOCKS

Vol '000	Vol '000	Vol '000	Vol '000
ADT 1,142	Coats 424	Land Sec 607	Royal Ind 698
Ady 1,328	CU 848	Laporte 181	Search 1,485
AK-Lyons 585	Cons Gold 385	LBO 2,091	Sainsbury 2,291
Amrad 578	Cookson 1,588	Lloyds 895	Sax 1,332
ASDA 922	Courtaulds 711	Lovito 3,238	Sears 1,782
AB Foods 65	Delgaty 3,270	Luxon 255	Sedgwick 411
Arpa 1,511	Diageo 990	Magnet 652	Shell 1,828
BAA 633	Diems 1,084	MAS 4,127	Smith & N 583
BET 989	EDC 1,174	Manwell Cm 983	Smith WH 3
BTI 2,189	Enterprise 3,918	MEPC 423	Smiths Ind 357
BAT 2,834	Ferrod 1,887	Metals Box 2,028	STC 2,641
Bardays 1,031	Flora 1,053	Midland 1,983	Stan Chart 147
Beas 538	FKI Babcock 1,281	MidWest 3,073	Strauss 2,274
Geacem 2,266	Gen App 252	Net 866	Sun Alliance 480
Reaser 791	GEC 8,181	NAC Op 602	T & A 147
Berford SW 65	Glaxo 874	PEO 293	Tarmac 2,245
BKCC 319	Globe Inv 152	Pearl 488	Tate & Lyle 620
Blue Arrow 1,438	Gwynne 73	Parron 107	TSB 1,281
Blue Circle 1,069	Grain 931	Philpott 1,397	Treoson 1,335
BOC 1,413	Grand Met 1,885	Plassey 3,027	Thorn EM 989
Bois 1,488	GUS 'A' 238	Prudential 2,154	Trafalgar 357
BPS 2,577	Heal 142	Rae 548	THP 1,089
Br Aero 1,876	GKN 284	Rk Hovis 2,858	Ureter 1,589
Br Airways 3,038	Guinness 995	Rank 254	Urquhart 973
Br Comm 71	Hann 'A' 99	RAC 430	Unilever 598
Br Gas 8,268	Hanson 12,858	Redland 1,075	W & A 653
Br Petrol 3,851	Hawker 705	Reed 2,250	Unid News 697
Br Telecom 1,180	Hilldown 1,007	Reuter 189	Wellcome 688
Burd 632	IMI 632	RSC Op 895	Wilton 891
Burnish 1,109	ICI 1,112	RTZ 878	Waters 114
Burton 784	Impreg 2,867	R-Prince 5,547	White Feb 3,625
CAW 2,578	Intec 1,335	Rollman 'B' 321	Wimpey G 304
Clagbury 1,285	Ladbro 313	Royal Bank 1,774	Woodward 1,571
			Scottish page 31

BUSINESS ROUNDUP

Baker Harris gain lifts fears of crash damage

Fears that the stock market crash might have damaged the prospects of Baker Harris Saunders, the City of London estate agent, were demolished when the group unveiled a 70 per cent surge in pretax profits for the year in end-April, at £3.42 million. Earnings per share were up 47 per cent at 20.3p. The board is paying a 4p final dividend, making a 6.25p total, against last year's annualized equivalent of 4p.

Payout raised Headlam take over backed

Hollas, the Manchester textile group, hoisted pre-tax profits from £1.86 million to £2.47 million in the year to end-March, lifting earnings per share by 1p to 5.8p. The board is paying a 1.5p final dividend, making 2.9p for the year against 2.5p. Mr Anthony Lawson, the chairman, says that prospects are bright and order books are strong.

Expansion at Kunick

Kunick, the leisure and nursing homes group, has made three further acquisitions within its two core businesses at a cost of £2.15 million. It is buying Peter Simper (Eastern), which operates 750 amusement machines, for £1.15 million. It is also paying £500,000 each for a residential home in Baildon, West Yorkshire and for a site in Roundhay, Leeds, with planning permission for a similar home, although Mr Russell Smith, the chairman, said the development would probably be for sheltered housing. The purchases bring to five the number of acquisitions by Kunick's Goldborough subsidiary in the current year to September. Talks were being held about further acquisitions.

Games distributor merges in pursuit of USM listing

By Martin Waller

Q. What proportion of Icelandic households owns a set of Trivial Pursuit?
A. About one in three because of the long Nordic winters - the game's highest market penetration in the world.

All this, and trivia of more import, can be gleaned from the merger agreed between San Serif, the European producer and distributor of the game, and Cowells, the USM-quoted specialist printer. The deal will give San Serif, which claims its sales worldwide are approaching 50 million, a near-60 per cent stake in Cowells.

The distributor's chairman

and founder, Mr John Pryke, will have a paper holding in Cowells worth £19 million. Talks about a possible link-up, which would involve Cowells printing the cards for the game, were announced in June, when the shares were suspended at 115p.

Mr Pryke's company is by far the larger, with sales of more than £60 million a year against just under £10 million from Cowells in the year to end-December.

The reverse takeover of Cowells by San Serif will involve the issue to Mr Pryke, his father Mr Victor Pryke, and Mr Ray Decks of 16.1

million new Cowells shares. Mr Pryke Jr, who has 80 per cent of Serif, will end up with almost 12 million, or about 48 per cent of the company, after an open offer.

Of these shares 1.5 million will be offered to existing Cowells shareholders, netting the vendors £2.4 million cash. In addition Cowells is raising £1.6 million fresh funds by issuing another one million.

They are being offered on the basis of one new share for every 2.94 already held at 160p each. The name of the company will be changed to Serif Cowells.

Mr Paddy Campbell, the

commercial director, conceded that one reason for the reverse takeover was the possible problems his company would have in gaining an immediate quote on the USM.

Three-month figures to end-March, drawn up for the merger, show pre-tax profits of £909,000 on turnover of £12.55 million and forward orders for Trivial Pursuit alone of 2.4 million.

In 1985 Mr Pryke persuaded Horn Abbot, the American publisher, to give him the franchise to distribute Trivial Pursuit in Europe. This coincided with the overnight success of the game.

EEC urged to co-ordinate interest rates

By Colin Narhrough

Mr Francis Maude, the Corporate Affairs Minister, yesterday called for greater European co-ordination on interest rate changes as a way of fostering financial and monetary co-operation between EEC countries.

Clarifying Britain's stance on the single European market, after the Prime Minister's rejection last week of a European central bank and a single

EEC currency, he told MEPs in Strasbourg that it was better to concentrate on areas where progress could be made rather than pursue "grand ideas" for a central bank.

As to the need for a single currency after 1992, he said the EEC already had a "common currency" in the European Currency Unit, an artificial unit based on a basket of real currencies.

"We should be looking actively at ways to encourage

greater use of the private ECU and improving co-ordination of financial and monetary policy, for example on interest rate changes," he said.

Despite press reports, saying Britain was "isolated" on EEC policy, he said the Government's commitment to the single European market was "clear and unequivocal".

While Britain's commitment on some issues seemed to be measured by its ability to say yes, the Government

needed to be clear on what it was agreeing to before saying yes on monetary co-operation, merger control and tax approximation, Mr Maude stressed.

He said the effects of proposals on Community-wide merger control were by no means clear. The Government had a number of real concerns about the issues and objectives, and wanted the principle to be clearer before agreeing to it.

ANZ Banking in £213m rights issue to expand

From Richard Bartley, Sydney

The ANZ Banking Group yesterday announced an Aus\$457 million (£212.55 million) rights issue, mainly for expansion.

The one-for-six issue follows those of Australia's two other leading banks. On May 18, National Australia Bank (NAB) made an Aus\$603 million issue, and next day Westpac Banking Corporation had one of Aus\$740 million.

ANZ's rights is at Aus\$3.80 per share against yesterday's closing price of Aus\$4.64. Shareholders may pay in full on September 9, or half then and the balance before September 10, 1990.

Mr Will Bailey, the managing director, said: "Another outlay of 20 million to increase the group's capital-to-assets ratio having regard to the strengthening in the capital standards required of banks worldwide." He was referring to the guidelines

issued last December by the Bank for International Settlements (BIS). These uniformly define capital and assets, and set minimum capital-to-asset ratios. It is understood that the minimum acceptable to the BIS, is 1:12, against Australia's 1:20.

However, analysts said ANZ needs extra funds to match its competitors' international expansion. They cited NAB, which last year paid almost Aus\$1 billion for the Clydesdale Bank, Northern Bank (Ireland) and Northern Bank.

Mr John Spalvin's Adelaide Steamship Company group is believed to hold 9 per cent of ANZ, and faces a large portion of its 10 per cent stake. It must pay Aus\$53 million to maintain its 7 per cent Westpac stake, and Aus\$90 million to take up the rights on its 15 per cent of NAB.

New regulations cause 23% setback at RWT

By Geoffrey Foster

Final quarter profits at RW Toothill, the furniture manufacturer, were hit hard by the Government's draft regulations on upholstery flammability.

The regulations - unexpectedly implemented by the Department of Trade and Industry in January this year - resulted in a disappointing 23 per cent profits contraction for the year to end-March.

Pretax profits fell from £329,219 to £253,264, with

earnings per share down to 22.81p from 31.08p.

An increased final dividend of 5.39p, however, has been declared, making a total of 8.99p for the year, compared with 8.75p last year.

Shares of RWT held steady at 385p despite the results. Beaverfoam, the plastic foam to sofa-bed maker, holds a near-13 per cent stake and could decide to take over the reins.

LONDON TRADED OPTIONS

Table with multiple columns listing various stock options, including call and put prices for different companies like A&P, B&S, and others.

RECENT ISSUES

Table listing recent equity issues, including companies like A&P, B&S, and others, with their respective issue sizes and prices.

BRITISH STEEL RESULTS.

Another year of increased profits.

Table comparing British Steel's performance for 2 April 1988 and 28 March 1987. Metrics include Turnover (£4116m vs £3461m), Profit for the Year (£410m vs £178m), and Deliveries (12.1m tonnes vs 10.3m tonnes).

"The past year has been a momentous one for the British Steel Corporation. The very encouraging improvement which was reported last year has been maintained and profits have substantially increased.

"The present profit position of British Steel is the reward for the radical measures taken over past years to rationalise and restructure the operations of the business, allied with benefits increasingly coming through from well directed investment in plant and equipment, which have together given us a more competitive cost base. We have been able to take advantage of the buoyancy of demand during the past year for many of our key products, particularly in the United Kingdom market, where the success of the Government's economic and

financial policies has been reflected in recent growth in the United Kingdom economy appreciably above the European Community average. Our production has therefore been higher than for several years, backed by consistently good levels of plant performance.

"That British Steel has achieved the business success it has is due to the efforts of all who are and have been involved in it. A very important contribution has been made by the extent to which we in British Steel have linked pay increases to productivity and to other improvements."

Signature of Sir Robert Scholey

Sir Robert Scholey, Chairman, British Steel.





Yet again, S & N has cause to celebrate:

- ★ Profit growth at Home Brewery has comfortably exceeded early expectations.
- ★ Matthew Brown and Theakston, last year's successful acquisitions, have shown early and exciting potential.
- ★ Thistle Hotels, another year of dynamic progress.
- ★ Any one of these successes alone would have been exciting. That they all come together means S & N packs a lot of



Wallop!

Financial Highlights

	52 weeks to 1.5.88	53 weeks to 3.5.87	Year on Year increase
Turnover (£m)	911.5	827.5	10%
Operating Profit (£m)	127.4	103.1	24%
Pre-tax Profit (£m)	113.1	90.3	25%
Earnings per share	20.3p	18.3p	11%
Dividend per share	9.14p	7.95p	15%

Pre-tax Profit up by 25.2%

Final Dividend up by 16.2%



SCOTTISH & NEWCASTLE BREWERIES plc

king
ights
xpand

on-
at RW

ED OPTIONS

BASE LENDING RATES

s to
nth
del-
ing

pre-
the
nit-
an
the
ave-
est-
the
s in
beir

of
oll-
es-
be
the
ling
ate-
the
nts
an

ere
tion
han-
suc-
its
alls
ma-
the
and

tion
yle,
will
ages

ob-
tion
rful
will
orth

talk

Portfolio PLUS NEW Accumulator

From your Portfolio gold card check your eight share price movements on this page...

Table with columns: No., Company, Group, Price, High, Low, Change, % Chg, % Yr.

Please take into account any minus signs

Weekly Dividend

Table showing dividend amounts for various companies.

BRITISH FUNDS

Table listing various British funds with their performance metrics.

SHORTS (Under Five Years)

Table listing short-term investments and their yields.

FIVE TO FIFTEEN YEARS

Table listing medium-term investments and their yields.

OVER FIFTEEN YEARS

Table listing long-term investments and their yields.

UNDATED

Table listing undated investments.

INDEX-LINKED

Table listing index-linked investments.

BANKS, DISCOUNT HP

Table listing banks and discount houses.

STOCK EXCHANGE PRICES Moderate gains

ACCOUNT DAYS: Dealings began July 4. Dealings end July 15. Contango day July 18. Settlement day July 25.

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, yields and price/earnings ratios are based on middle prices. (a) denotes Alpha Stocks. (VOLUMES: PAGE 26).

Table listing stock prices in the Breweries section.

Table listing stock prices in the Building, Roads section.

Table listing stock prices in the Finance, Land section.

Table listing stock prices in the Financial Trusts section.

Table listing stock prices in the Chemicals, Plastics section.

Table listing stock prices in the Cinemas, TV section.

Table listing stock prices in the Drapery, Stores section.

Table listing stock prices in the Hotels, Caterers section.

Table listing stock prices in the Industrials A-D section.

Table listing stock prices in the Electricals section.

Table listing stock prices in the E-K section.

Table listing stock prices in the L-R section.

Table listing stock prices in the S-Z section.

Table listing stock prices in the Oils, Gas section.

Portfolio PLUS NEW Accumulator. Daily Dividend £4,000. Accumulator £114,000.

Table listing stock prices in the Overseas Traders section.

Table listing stock prices in the Paper, Print, Advertising section.

Table listing stock prices in the Insurance section.

Table listing stock prices in the Leisure section.

Table listing stock prices in the Mining section.

Table listing stock prices in the Property section.

Table listing stock prices in the Motors, Aircraft section.

Table listing stock prices in the Shipping section.

Table listing stock prices in the Shoes, Leather section.

Table listing stock prices in the Newspapers, Publishers section.

Table listing stock prices in the Textiles section.

Table listing stock prices in the Oils, Gas section.

Table listing stock prices in the Tobacco section.

© E. Entwistle & Co. Ltd. Forecast dividend & interim payments based on Forecast & Dividend and will include a special payment & Pre-merger figures. Forecast earnings & E.P. ratios & E.S. script on share split 1/2... No significant data.

THE TIMES UNIT TRUST INFORMATION SERVICE

Main table containing unit trust information with columns for fund names, bid/offer prices, and other financial data.

UNLISTED SECURITIES

Table of unlisted securities with columns for company names, prices, and other details.

FOREIGN EXCHANGES

Table showing foreign exchange rates for various currencies.

MONEY MARKETS

Table detailing money market rates and conditions.

THIRD MARKET

Table listing third market trading activities.

INVESTMENT TRUSTS

Table of investment trusts with columns for fund names and performance metrics.

Large vertical advertisement on the right side of the page, featuring the name 'Tony M...' and other promotional text.

GENERAL APPOINTMENTS

July 7, 1988

Tony McBurnie, director-general of the Institute of Marketing, plots the route to the top in today's new atmosphere

People often ask me which discipline best equips managers for the chief executive's chair. First, we should look at the chief executive's real role and the international business environment in which the company operates. Any chief executive's prime role is to establish the culture, strategy, priorities and organization necessary for the company to make most effective use of its assets, within the context of the business environment in which it is operating.

Because of our history during the past two centuries, there is a lack of competitive culture in the UK compared with Japan, the United States and West Germany, where they have not had the benefit of the British educational and social attitudes.

The overall business environment has changed dramatically in 100 years, and particularly since the Second World War. About 200 years ago Britain led the industrial revolution, with an emphasis on technological and manufacturing development to produce an ever-increasing volume of products to meet the demand from the new personal and industrial consumers in both Britain and what was essentially a captive Empire market.

Greater production was the order of the day and continued through until the recession of the late 1920s and early 1930s. Then, before any major reorientation of business thinking was implemented, the demands and destructions of the last war left the UK and much of the industrialized world in a chronic undersupply situation, with the emphasis once more on the need for manufacturing output to meet post-war shortages and pent-up demand.

In the past 30 years considerable change of emphasis has taken

place, with the spotlight and orientation of management moving from manufacturing through finance, taxation, selling and industrial relations, to the cost-cutting and labour-shedding rationalization period of the late 1970s and early 1980s as companies strove to survive and combat increasingly successful international competitors.

However, accountants did take full advantage of the changed environment, particularly when companies struggled in the 1970s with high inflation rates and severe cost escalation; and also in the early 1980s when cost-cutting and working capital reductions became the order of the day.

But it also bred an inward-looking, short-term return, rationalization-inclined culture, which became increasingly inappropriate for the highly competitive, sophisticated market environment in which British companies found themselves.

Since the war many British companies, even entire industries, have been decimated as very aggressive foreign competitors met the needs of much more discriminating customers with better-quality, higher-added-value products and services, supported by well thought-through market strategies and service operations.

These pressures increased dramatically as the world recession began to bite at the end of the 1970s with most companies concentrating their survival efforts on improved manufacturing efficiency, increased productivity, cost-cutting and reduced manning levels to achieve a welcome improvement in profitability and become more cost-competitive than they had been for years.

However, only a minority of British companies - ICI, Jaguar and BA - translated these improvements into market-place

The chief executive's role in marketing is the crucial one in British business



advantages and competed aggressively in the international arena. Most did not increase and have not increased sales volume or market share. Now, in many cases, with rising costs, particularly labour, and little real scope for further productivity and cost reduction gains, profits are beginning to level off and decline. Rationalization proposals are back again on board agendas.

Together, these factors constitute British industry's Achilles heel, which has been confirmed by the Confederation of British Industry and the National Economic Development Office and other inquiries - namely inadequate understanding, orientation and competence in the market-place.

Indeed, a few years ago, research showed that two-thirds of British companies admit they are not good at marketing, do not have clearly defined market strategies and objectives, and do not use basic marketing disciplines such as market research, new product design and development or consultancy. It is perhaps fortunate, although sad, that the lack of any other major route to profit improvement, has now concentrated the minds of many chief executives on their market-place and how to exploit it, probably for the first time.

Increasingly they are seeking

and responding to the assistance that is available to enhance their personal understanding of the critical influence of marketing on their business and to develop the marketing strategies necessary to adapt to and exploit their particular market environment.

It is significant that research indicates the most consistently successful companies are market-driven, and are led by chief executives with a strong personal conviction about the critical importance of the market-place.

These are not surprising findings, as a company's ultimate success or failure must depend on customers choosing to purchase that firm's products or services in preference to a competitor's. Orientating the company towards meeting customers' changed needs and providing something better than competitors is fundamental to any business, but it will happen only if the chief executive stimulates such a commitment throughout the company.

Being marketing-orientated does not mean having a marketing department. It is an attitude of mind that accepts there is no business until a customer buys and therefore the whole orientation of the company has to be

towards achieving this. Many companies do not have a specific marketing department. The whole organization is it. Indeed, a strong marketing department can sometimes mean that the rest of the organization feels it does not need to be concerned.

But whatever the structure, the crucial influence on whether the company is or is not market-orientated has to be the chief executive. He sets the culture, defines the strategy and drives the business. British chief executives tend to be heavily single-discipline rather than rounded businessmen, and have arrived in the position because the company needed a particular skill at a particular time. During the past 40 years these particular skills needs varied as we have seen, but what was ignored in the UK was the overriding influence of a changing international market-place and increasingly aggressive competitors.

When Ted Levitt demonstrated US corporate shortsightedness to its changing market environment, in *Marketing Myopia* more than 30 years ago, he assumed that companies were at least looking at their market-place, albeit in a blinkered way. Unfortunately, in the UK even this was not the case. Many British companies were looking at only individual elements of the business and often

the chief executive had little, if any, real interest or direct involvement in the market-place or with its customers.

With a generation of business school-trained chief executives now coming through, and a decade of intense competition throwing up entrepreneurs who can handle the situation in UK companies is changing quickly and dramatically. However, there are still thousands of companies with chief executives who do not understand marketing thinking and are not comfortable in a customer environment.

To overcome this the Institute of Marketing has taken initiatives itself and with the Department of Trade and Industry, the Environment Department, the National Economic Development Office, the Confederation of British Industry and other organizations, to provide marketing briefings, workshops, counselling and consultancy. The response from chief executives to these initiatives has been very positive, as has their reaction to the content of them. One can only wonder why they have not acted sooner.

Last year the Institute of Marketing commissioned a study into the background and orientation of chief executives in *The Times* book of top 1,000 companies. The results were very

interesting and showed that quite dramatic change was taking place:

- 64 per cent spent more time on marketing and selling aspects of their business than on any other activity;
- 74 per cent considered they were locked into mature or declining markets;
- 76 per cent considered the competition was going to get tougher;
- 46 per cent were seeking to expand into new markets in the next five years, twice the figure for the past five years;
- 57 per cent had experience in marketing, again almost twice the level of seven years ago, compared with 43 per cent for production and 31 per cent for finance.

In the recently published *Marketing Edge*, which distilled the critical factors for any company to be successful in a competitive market environment, the chief executive's orientation and commitment was shown as one of the most important.

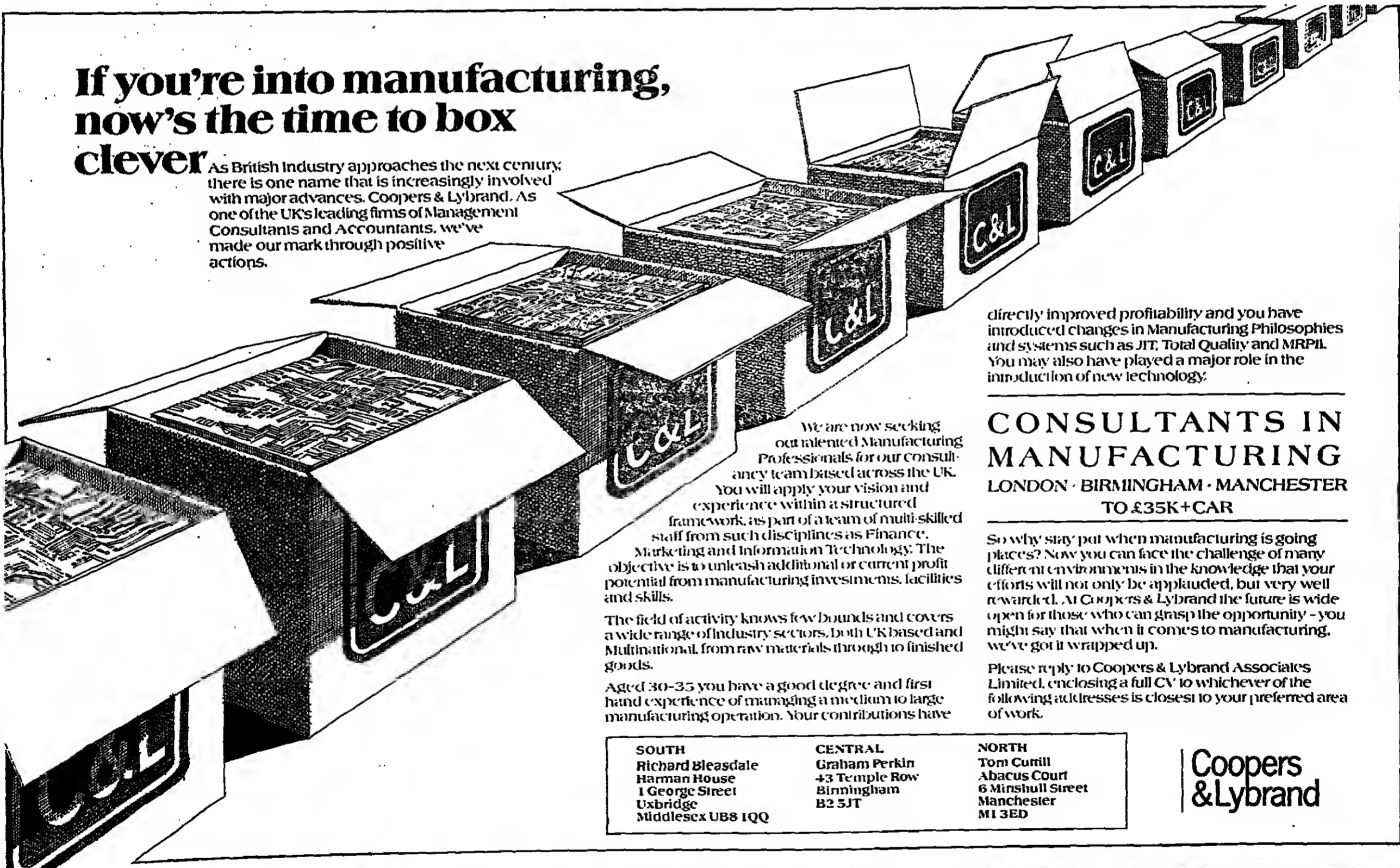
British companies have arrived, via a very tortuous route, at the basic business truth which Adam Smith emphasized two centuries ago in *The Wealth of the Nations* that the market-place determines whether or not a company is successful. What he could have added was that chief executives determine whether or not their company will act on that basic business truth, to take full advantage of the international market opportunities now opening up for British companies.

Never has the chief executive's involvement in marketing been more crucial to the company's prosperity, and never has the chief executive's chair beckoned more strongly to marketing trained and orientated managers.

APPOINTMENTS PHONE: 01-481 4481 - APPOINTMENTS PHONE: 01-481 4481

If you're into manufacturing, now's the time to box clever

As British Industry approaches the next century, there is one name that is increasingly involved with major advances. Coopers & Lybrand. As one of the UK's leading firms of Management Consultants and Accountants, we've made our mark through positive actions.



directly improved profitability and you have introduced changes in Manufacturing Philosophies and systems such as JIT, Total Quality and MRPII. You may also have played a major role in the introduction of new technology.

CONSULTANTS IN MANUFACTURING

LONDON · BIRMINGHAM · MANCHESTER
TO £35K+CAR

So why stay put when manufacturing is going places? Now you can face the challenge of many different environments in the knowledge that your efforts will not only be applauded, but very well rewarded. At Coopers & Lybrand the future is wide open for those who can grasp the opportunity - you might say that when it comes to manufacturing, we've got it wrapped up.

Please reply to Coopers & Lybrand Associates Limited, enclosing a full CV to whichever of the following addresses is closest to your preferred area of work.

SOUTH Richard Bleasdale Harman House 1 George Street Uxbridge Middlesex UB8 1QQ	CENTRAL Graham Perkin 43 Temple Row Birmingham B2 5JT	NORTH Tom Cumill Abacus Court 6 Minshall Street Manchester M1 3ED
-------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------	-----------------------------------------------------------------------------------------

Coopers & Lybrand

SMALLBONE PLC is a group of companies involved in design, manufacturing, wholesaling and retailing in the top sector of the domestic interior design market. One of the companies in the group, *And So To Bed*, is looking for

Management Trainees (London based)

Previous recruits are now poised to hold or are already holding key positions within the company, both at Head Office and in the retail operation, helping to develop the sophistication required to control the changes within the business - we need more! Successful applicants will probably be

sales orientated
well educated · resourceful
with a flair for design

If you are prepared to work well, in a stylish environment, telephone Helene Wyld, Personnel Manager, on Reading (0734) 312946 (24 hours).

BUSINESS DEVELOPMENT EXECUTIVE

One of the UK's most successful public companies is seeking a Business Development Executive to report to the Chief Executive of one of its rapidly growing business groups.

The successful candidate will work closely with the Chief Executive and will be required to lead projects to provide appropriate operating systems for recently acquired subsidiaries and to evaluate new business opportunities.

Candidates should be MBA's or graduates and should possess strong analytical qualities, high work standards, be numerate and have at least two years experience in a line management role. This appointment provides the opportunity for career development, ultimately with a view to general management.

Competitive salary and package. Please reply to box number H70

SALES CAREER

Genuine £30,000 to £40,000 Package

An International Property Company has three new positions in its Richmond office for Account Executives.

You will be between 20 and thirty years of age and have a good education. No experience is required as full training is provided but priority will be given to candidates with city or sales experience.

You will be negotiating at the highest level for participation in our unique concept of PROPERTY SYNDICATION.

These are permanent prestigious positions with unlimited scope for advancement with exceptional rewards.

For further details contact the recruitment officer on 01-940 9141

JOHN HILL INVESTMENTS PLC,
35 KEW ROAD,
RICHMOND
SURREY TW9 2NQ

01-481 4481

GENERAL APPOINTMENTS

01-481 4481

The right direction makes all the difference



At Unisys we have a clear view of the way ahead. All the elements are in place; marshalling them requires the talents and expertise of Business Consultants whose sense of direction equals our own.

You'll specialise in one of the following areas:
Capacity Management
Networking
Office Automation

Within your specialist field, you will play a central role in communicating our capabilities and pedigree; a brief entailing far more than reacting to requests for advice. As a member of our business consultancy team you will also be key in IT planning at board level with our major clients

and will initiate and oversee the implementation of major projects within your sphere of influence.

These new and challenging positions call for only the best business skills, the most extensive experience. Of graduate calibre, you will have the ability to communicate at all levels, be credible, disciplined and highly professional, and totally committed to fulfilling your excellent career potential.

The rewards will reflect your outstanding ability and the high profile role you will play.

Take your next career step and send your CV to Richard Orme, Personnel Manager, at Unisys Ltd, Stonebridge Park, London NW10 8LS.

UNISYS
The power of 2

BUSINESS ADVISER

The Office of Gas Supply is an independent regulatory body with responsibility for regulating the gas industry.

The Office now requires a Business Adviser with the analytical qualities necessary for the monitoring of British Gas accounts and gas prices, and overseeing the tariff formula that sets a ceiling on tariff gas prices.

You should normally have a good honours degree or equivalent professional qualification. Qualifications in accountancy or economics would be desirable but not essential. Relevant experience of industry or commerce would be an advantage.

The appointment would be for a period of 5 years initially with a salary range £17,380-£22,850. Starting salary according to qualifications and experience.

For further details and an application form (to be returned by 29 July 1988) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G/7633.

The Civil Service is an equal opportunity employer

Office of Gas Supply



secretarial opportunities abroad

Requirements:
You will need to be under 36, have 4 years' relevant experience. We are specially interested in people whose English is flawless and who have a high level of proficiency in typing. Candidates (m/f) should not therefore be put off by the requirement that they need to possess some knowledge of a second official language of the European Communities (such as French).

Benefits:
You will appreciate an agreeable and peaceful existence in the heart of Europe. Living costs are not overall higher than in the British Isles. Salary levels are outstanding by national and international standards and a special Community tax is imposed on salaries which are accordingly free of income tax. There are a number of excellent fringe benefits.

Applications:
Full details and the obligatory application form may be obtained on request in writing preferably on a postcard (ref. Official Journal of the E.C. no. C 165 of 24 June 1988 - open competition no. C/80/88) from the Press and Information Office of the Commission of the European Communities:
♦ 8, Stary's Gate, London SW1P 3AT.
♦ 4, Canal Road, Cardiff CF1 9SG.

Please note: the final date for receiving applications is 10 August 1988.

* this limit may be increased, notably for persons who have had to interrupt their work to look after a young child.

THE COURT OF JUSTICE OF THE EUROPEAN COMMUNITIES, L-2925 LUXEMBOURG

INTRODUCING A NEW PROTECTIVE GLOVE AGAINST HAZARDOUS SUBSTANCES

SAFETY 4 manufactures and markets the new 4H GLOVE which has justified its existence in just a few months.

The 4H GLOVE is made from a laminated polymeric material which adds new dimensions to existing standards of protective clothing.

Thus the 4H GLOVE offers protection against a wide range of organic solvents, acids, bases, epoxy products etc for 4 Hours.

For the introduction of the 4H GLOVE in the UK, we seek an:

INDUSTRIAL HYGIENIST/SAFETY ENGINEER £15,000 per annum, plus car According to qualifications

To perform customer support and sales contact to distributor in geographical areas.

This is an excellent opportunity for you having set your eyes on marketing, and wishing to put your knowledge to commercial use within the line of safety clothing.

Safety 4

Please reply in writing to:
Mr H W Stubbins, Director, Safety 4, Kings Lynn House, 48 Tuesday Market Place, Kings Lynn, Norfolk, PE30 1JA.

AMT Limited

Is one of the U.K.'s most aggressive micro computer manufacturers (manufacturing IBM Micro Computer Compatibles) and is currently looking to recruit experienced staff for various departments.

Current vacancies are for:

- | | |
|--------------------------------|---------|
| 1) Marketing/PA | 10K+ |
| 2) Technical Support Engineers | 11K+ |
| 3) Field Sales Representatives | 25K OTE |
| 4) Secretaries | 8K+ |

For further information, please call Mr Beera on 01 450 3222 or send CV's to: AMT Limited, 246/251 Cricklewood Broadway, London NW2 6NX

SALES MANAGER required

Dialene is a manufacturing Company specialising in plastic gardening, household and children's products sold both within the UK and Internationally.

The Company is a wholly owned subsidiary of Bunzi PLC, which is a British owned multi-national group.

We require an experienced Sales Manager with:-

1. A good knowledge of selling consumer products.
2. Organising ability and management experience to lead an established UK Sales Team.
3. Good communication skills.
4. A sense of urgency and energy.

An attractive remuneration package is offered consisting of basic salary, bonus, pension, company car and expenses.

Apply in writing enclosing a full CV to:

Mr M. Isen,
Dialene PLC
3 Coombe Road
London NW10 0EH

ENGINEERING SPECIALIST AND CONSULTANTS.

For information on obtaining new assignments throughout the UK, call PANKHUST UK on 0904 701365.

EXHIBITION SALESPERSON

Exhibition organisers require a dynamic sales person for their expanding company in W2. Unlimited scope and earnings potential, but commencing salary £15k per annum. Telephone: 01 262 2886

NEBOSTATION required for basic W2CVS property management and letting company. Experience in selling 'off' flats is a definite and friendly manner essential. Lots of variety in this young energetic and professional company. Please Mail Post on 01 378 5011.

YOUR CV completed, updated plus correspondence, 24 hour answerphone, CVC CVs, 0488 83692.

World Class Consulting

World Class companies demand World Class Consultants who thrive on the challenges presented by leading edge technologies.

We are the European Division of United Research - the major US consultancy working with Fortune 100 clients internationally. Responsible for the development and expansion of our services in Europe, and based in London, our consultants have a broad range of academic and business backgrounds appropriate to achieving significant improvements in organisational performance.

Do you have:

- two or more years of consulting experience or at least 6 years experience in any field, with management responsibility?
- excellent interpersonal skills?
- outstanding written and oral communication skills?
- teamwork experience in a climate of excellence?

We are seeking individuals for both associate and management positions who possess all the abilities above, and who have designed and delivered programmes in at least two of the following areas:

- Executive team building
- Implementation of MRP
- Composite quality yield
- Corporate cultural change
- Systems analysis and design
- Information Systems
- Market and business analysis
- Organisation design
- Plant layout and design
- Product development systems
- Marketing/sales programmes

An advanced degree is desirable, but practical work experience is weighted equally. We offer challenging work, opportunity for substantial professional growth, and significant rewards based on performance. Relocation is typically not necessary. We work at client sites during the week, returning home each weekend.

In the first instance, you should write outlining your suitability and career and compensation history to Philip Vignoles, Reference 29/8, PM Vignoles Associates, 37 Dover Street, London W1X 3RB.

United Research

Fast Track Financial Managers

Home Counties and Other Regions to £30,000 plus car

Our client is a principal division of a major British public company (£5 billion plus), a leader in branded consumer goods and services. The division has a turnover in excess of £500 million and profit growth in excess of 25% per annum. Continuing organic growth plus major acquisitions in strategic businesses and areas, especially Continental Europe, is intended to double the size of the division in the next three years. These plans have created a number of new opportunities for young high potential financial managers in both line and staff roles.

Candidates should be in their mid to late 20s, preferably graduates, with a recognised accounting qualification and a demonstrable record of success in substantial commercial businesses well regarded for organisation and management. The Company has a fast moving and innovative style which calls for creative and imaginative individuals who are tough, resilient and able to work under pressure.

This is an exceptional opportunity to join one of today's leading blue chip British companies at a key stage in its expansion plans. The company is characterised by its commitment to results, management development and long term career potential. These positions will command premium salaries which will vary according to age and experience up to £30,000. In addition there will be a fully expensed car and other attractive benefits.

The company's plans call for recruitment to be complete by September and applicants should send a detailed resume to Sarah Shiers. In accordance with established practice no names will be released to our client without the prior consent of candidates.

MRD

Consultants in Executive Selection
A Division of Boyden International Limited
148 Buckingham Palace Road, London SW1W 9TR.



director

The Court of Justice of the European Communities in Luxembourg is recruiting a director (grade A2) of the Library Research and Documentation Directorate. He/she will be responsible for the Court Library's collection of works, for legal research and for the compilation of works of reference on Community law.

Candidates who must be nationals of one of the E.E.C. Member States, must have full legal training evidenced by a University degree and a thorough knowledge of Community law. They will be expected to be able to direct and coordinate the work of a sizeable department and have a good knowledge of the problems of legal research, legal documentation and the running of a law library. Solid experience in relevant areas of activity is necessary.

Candidates must have a thorough knowledge of one, a very good knowledge of a second and a good knowledge of a third official language of the European Communities. Knowledge of additional official languages will be taken into consideration.

Candidates are requested to apply using a form of application obtainable at the Information Office of the E.C. - 8, Storey's Gate, London SW1P 3AT, and to address their applications with a full cv, and all other relevant documentation before 30 September 1988, to the Registrar of the Court of Justice of the E.C., Kirchberg, L-2925 Luxembourg. For further information please telephone: 4303-4671 (Luxembourg).

THE COURT OF JUSTICE OF THE EUROPEAN COMMUNITIES IN LUXEMBOURG

CHASE DE VERE - PALL MALL

One of the country's leading specialists mortgage consulting firms currently offers positions for high quality mortgage advisors in Kent, Essex and Hertfordshire. The applicant would normally have experience of the mortgage markets. However, proven track record in general financial services would be considered. The package includes basic salary, commission, car and real long term career development. For full details please ring:

01-930 7242 ref: MCT

Too Late to Start Again? Depressed, missed all opportunities?

Consider this... We are looking for mature, responsible people with the desire and drive to build an exciting new career in financial services - Investment, Pensions, Unit Trusts etc. If you are 30-50 and looking for a new challenge with a high income potential including a negotiable basic salary, then ring Michael Rastelli at Imperial Trusts Ltd, City Branch on 01-484 5951.

Papier

TELE S
ACCO
EXECU

On 01 480
and ask
MR. J. L.

BUS
CARIBBE

Central London

MERCHANT

ASSISTA
MERCHANT

01-481 4481

GENERAL APPOINTMENTS

01-481 4481

HAVE YOU BEEN TOO BUSY WORKING TO FIND THE RIGHT CAREER?

For years many of us have been involved in the day to day necessities of living that we have given little thought to how we might enhance our careers. We are just too busy working to make the time to find our true vocation - this is a paradox which usually results in a feeling of wanting to change but not knowing how to go about it. Chusid Lander can change all that. We are a group of specialist career consultants whose sole function is to guide experienced executives like you to achieve your personal and financial ambitions. We guarantee that we will commit our time and effort until you are satisfied that your career objectives have been realised. For thirty years we have been striving for the best. Now it's your turn! To arrange an early confidential appointment, without obligation, telephone your nearest office, 24 hour answerphone in London or send us your cv.

LONDON 01-580 6771
BIRMINGHAM 021-643 8102
BURISTOL 0272 262897
MANCHESTER 061-228 0089
GLASGOW 041-332 1502
BELFAST 0232 621824

Instead of being capped up, we'll help you fly.
CHUSID LANDER
 35/37 Fricory Street, London W1P 5AF

U.S. COMPUTER COMPANY BASED IN PRESTIGIOUS KNIGHTSBRIDGE

ARE LOOKING FOR A HIGH CALIBRE PERSONALITY TO TAKE FULL CHARGE IN CAPACITY AS GENERAL SALES MANAGER OF THE U.K. OFFICE. THE IDEAL CANDIDATE WILL HAVE A SOUND TECHNICAL/MANAGERIAL EDUCATIONAL BACKGROUND WITH ABOUT 4/5 YEARS SALES EXPERIENCE. SALARY NEG.

PLEASE CONTACT
 01-225-3247.

A question of development for Application Software experts...

What will double in the next 6 months and increase fourfold by 1990?

Easy - the IBM Application Software Operation.

Applications Software is the country's fastest-growing IT marketplace - enjoying an annual growth rate in excess of 20%. It's no surprise, therefore, that IBM is strengthening its team in preparation for a still larger and more sustained period of market growth. And to do that, we need to recruit high-flyers in five areas: in all cases, people with a background in the software industry and specialist skills.

ACQUISITIONS: this team takes responsibility for seeking out quality software and acquiring it for the IBM marketplace. They're also involved in drawing up new contract terms and conditions.

BUSINESS MANAGEMENT: the team work on the development of new business strategies, co-ordinating the product portfolio, including application requirements, support and service as well as product management.

DEVELOPMENT: this is where IBM - using sub-contracted resources as well as its own - develops, modifies and adapts software application products for the UK marketplace.

FINANCE GROUP: provides the financial support for the Applications Software Operation, overseeing pricing structures, investment strategies and general financial controls.

MARKETING OPERATIONS: the team here work on brand management and product marketing, as well as initiating a range of marketing support activities.

The people we're looking for could come from a variety of backgrounds; small software houses, consultancies, or large scale IT suppliers. What we're really looking for are the communication and analysis skills to recognise, interpret, and act upon a genuine opportunity with flair and business acumen.

Based in Basingstoke or Chiswick, West London, the positions offer prospects for career

development that are, to say the least, multiplying dramatically. We can also offer an excellent package of competitive salary and benefits.

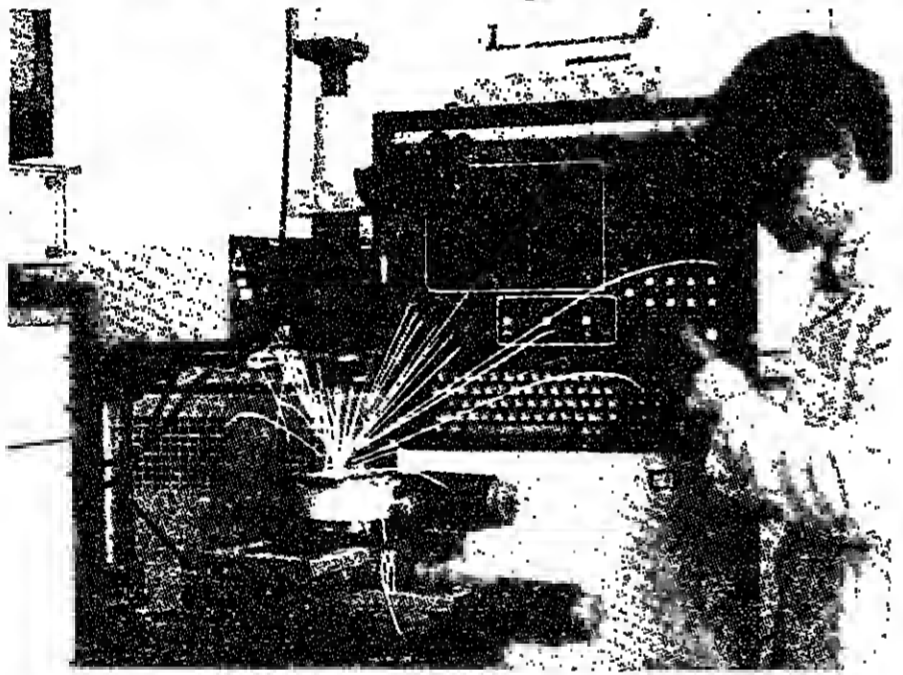
To apply, please phone Tilly Brennan in our Personnel Office on (0705) 321212 ext. 4387, and ask for an application form. Alternatively, write to her at IBM United Kingdom Limited, PO Box 41, North Harbour, Portsmouth, Hants. PO6 3AU.

"I think, therefore IBM"



SCIENTISTS AND ENGINEERS

Country Life



What do the words 'Country Life' suggest to you? Scientific and engineering development in advanced nuclear technology? Process development and plant design? Computational analysis? Component manufacture? No, of course not. But this is what it's really like working in the country - better facilities, better equipment, better results and better prospects for scientists and engineers who join us at the Atomic Weapons Establishment at Aldermaston. And at the end of the day, instead of leaving one non-stop environment at work and joining another in the traffic, crowds and pollution of a big city, you'll find yourself in the real heart of the Berkshire countryside.

We have many vacancies in the following disciplines for engineers and scientists:

- Mechanical Engineers
- Metallurgists
- Chemical Engineers
- Safety Specialists
- Materials Scientists
- Computer Scientists
- Electrical/Electronic Engineers
- Mathematicians/Physicists

Working in the Atomic Weapons Establishment, you would be part of either the Defence Engineering Service (DES) or the Defence Science Group (DSG) and would be based at one of three sites: Aldermaston or Burghfield in Berkshire, or Foulness on the Essex coast where we have a small number of vacancies.

If you have the technique, we have the technology - so when you come to work at AWE, your career can only start looking up. Starting salaries are up to £17,000. (Salaries will be reviewed with effect from 1 August 1988). We expect you to have a degree, or HND/HNC and relevant experience. In addition to full-time appointments opportunities also exist for part-time employment and fixed period appointments.

Career prospects are excellent within AWE, and the DES and DSG generally. As well as a comprehensive benefits package, you will be able to enjoy superb leisure facilities, including a theatre/cinema, extensive sports grounds and a subsidised restaurant. Hostel accommodation and housing, or relocation assistance of up to £5000 may be available.

For further details please write to the Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours) for an application form, to be returned by 29 July 1988.

For Engineer vacancies please quote ref: T(11)85/45
 For Scientist vacancies please quote ref: SV/29/DAWE/45

The Civil Service is an equal opportunity employer

DSG DES **AWE** ALDERMASTON
 Access to limitless technologies

Hong Kong. Your chance to display some very special qualities

Join the Royal Hong Kong Police and you will be working in an unusual environment. Hong Kong is generally acknowledged as one of the world's most exciting cities - dynamic, prosperous, and unbelievably crowded.

As a Police Officer working in this environment you will find the job challenging, requiring a number of important personal qualities. Leadership for instance; very important (is it you who takes decisions, while others hesitate?). Energy, lots of it, and stamina too. Tact, coupled with a sense of humour - together they can defuse a difficult situation faster than anything else.

To apply you must be a single man between 18½ and 32 years of age with at least 2 'A' and 3 'O' levels, including English Language. (Candidates with 5 'O' levels, including English Language, will be considered as long as they have either 3 years service in a United Kingdom Police Force and have passed the qualifying examination for promotion to Sergeant or have held a Commission in HM Armed Forces for not less than two years). If you have a degree, so much the better as you will then qualify for a higher starting salary. You must be over 5'7" tall, physically fit and have good eyesight.

After a thorough training you will become a Police Inspector with about 40 disciplined men ready to carry out your orders.

What we can offer you:

- Approximately HK\$400,000* total salary for first three year tour
- a 25% gratuity on salary on completion of each tour
- Option for a further tour of two and a half years.
- Promotion prospects.
- Subsidised accommodation.
- Free medical treatment.
- Free passage.
- Low tax area.
- 4 months leave on full pay on completion of tour.

If you are interested and qualified please write for further details and an application form to the Police Appointment Officer at The Hong Kong Government Office, 6 Grafton Street, London W1X 3LB, quoting ref. TS.

*Candidates should note that the HK\$ is currently linked to the US\$ and its exchange rate with the £ is subject to fluctuation. For the current exchange rate please check with your daily newspaper.

Royal Hong Kong Police
 the proving ground for natural leaders.

CJA RECRUITMENT CONSULTANTS GROUP

3 London Wall Buildings, London Wall, London EC2M 5PJ
 Tel: 01-588 3688 or 01-588 3576
 Telex No. 867374 Fax No. 01-256 8501

An excellent career move into the expanding area of Compliance in the City

CJRA ASSISTANT COMPANY SECRETARY - COMPLIANCE - BANKING

CITY OF LONDON £18,000 - £22,000 + BANKING BENEFITS

EXPANDING INVESTMENT & MERCHANT BANKING SUBSIDIARY OF LEADING FOREIGN BANK

This is a new position, which will be attractive to graduate Chartered Secretaries (or I.C.S.A. finalists) ideally in their late 20's, with at least 3 years' practical experience in a financial institution or major commercial organisation. Reporting to, and working closely with, the Company Secretary, responsibilities will be divided between the day-to-day statutory requirements of the Bank and its associates and the important compliance function. This includes liaison with the regulatory authorities (Bank of England, TSA, LM.F.O., etc.), attending and keeping records of meetings, keeping abreast of relevant legislation in order to provide advice to the Bank's management on compliance matters. An eye for detail and the ability to control paperwork, together with a keen and energetic personality are considered essential for this appointment. Initial salary negotiable £18,000-£22,000 + mortgage subsidy, non-contributory life and pension scheme, and medical cover. Applications in strict confidence under reference ACS21218/T, will be forwarded unopened to our client unless you list companies to which they should not be sent in a covering letter marked for the attention of the Security Manager: CJRA

3 LONDON WALL BUILDINGS, LONDON WALL, LONDON EC2M 5PJ. TELEPHONE 01-588 3688 or 01-588 3576. TELEFAX: 867374. FAX: 01-256 8501.

PROSPECT ART TOURS LTD

Prospect Art Tours is the leading tour operator specialising in art tours. Each itinerary is meticulously planned by experts in their field. If you combine travel experience with deep and committed interest in the arts and speak a European language send your C.V. to:-

Managing Director,
 Prospect Art Tours,
 10 Barley Mow Passage,
 Chiswick, London W4 4PH

GRADUATE ADMINISTRATOR
 £11,500

A major international service organisation employing some 1,700 people in Central London, requires a bright, alert graduate with formal work experience, who is capable of undertaking logistical planning in a fast moving, people oriented environment. This position will appeal to those who are analytical thinkers, good communicators and who like people and pressure. Age 23-30. Excellent benefits and working conditions including paid overtime.

01-437 6314
MacBlain NASH & Associates
 Recruitment Consultants, Carrington House, 130 Regent Street, London W1R 5FE

DIARY OF THE TIMES CLASSIFIED

The Times Classified columns are read by 1.3 million of the most affluent people in the country. The following categories appear regularly each week and are generally accompanied by relevant editorial articles. Use the coupon (right), and find out how easy, fast and economical it is to advertise in The Times Classified.

THE WORLD FAMOUS PERSONAL COLUMN, INCLUDING RENTALS, APPEARS EVERY DAY.

MONDAY
 Education: University Appointments, Prep & Public School Appointments, Educational Courses, Scholarships and Fellowships with editorial. La Creme de la Creme and other secretarial appointments.

TUESDAY
 Computer Horizons: Computer Appointments with editorial. Legal Appointments: Solicitors, Commercial Lawyers, Legal Officers, Private and Public Practice with editorial. Public Sector Appointments with editorial.

WEDNESDAY
 Creative & Media Appointments: Media and Marketing with editorial. La Creme de la Creme and other secretarial appointments. Executive Creme for senior P.A. and secretarial positions. Property: Residential, Town & Country, Overseas, Rentals, with editorial. Antiques and Collectables (Monthly) with editorial.

THURSDAY
 General Appointments: Banking and Accountancy, Engineering, Management, etc. with editorial. La Creme de la Creme and other secretarial appointments. Legal La Creme for top legal secretaries.

FRIDAY
 Motors: A complete car buyer's guide with editorial. Business to Business: Business opportunities, commercial property, with editorial.

SATURDAY
 Overseas and UK Holidays: Villas/Cottages, Hotels, Flights, etc. Restaurant Guide: Where to eat in London and nationwide with editorial fortnightly. Times Guide to Legal & Financial Services: Conveyancing to divorce, shares management, with editorial. Shoparound: Window shopping from the comfort of your own home.

Fill in the coupon and attach it to your advertisement, written on a separate piece of paper, allowing 28 letters and spaces per line. Rates are £1000 per line (Min 3 lines consecutively) Court and Social £6 per line. All rates are subject to 15% VAT. Telephone Friday, 9.30am-1.00pm Saturday, late evening 9.00pm on Wednesdays. Apply to: Recruitment Consultants, Carrington House, 130 Regent Street, London W1R 5FE

Name: _____
 Address: _____
 Telephone (Daytime): _____
 Date of insertion: _____

(Please show these working days/night to insertion dates)

Use your Access, Visa, AMEX or Debit card.

01-481 4481

BANKING & ACCOUNTANCY

01-481 4481

PART QUALIFIED ACCOUNTANT
£15,000
Level 11/Finalist. Fast expanding Office Equipment Company. Financial and management accounting duties. Financial study assistance. Young dynamic environment.

FULLY QUALIFIED ACCOUNTANT
£22,000
CACA, CIMA or ACA. Join this fast expanding Fashion Co. and become more involved in the commercial aspect of accounting. Max age 30 to fit in with this very dynamic company. Excellent career prospects.

ASSISTANT MANAGEMENT ACCOUNTANT
£15,900
Insurance accounts experience essential, with knowledge of dept. of trade and industry statutory returns. Computerized system. Benefits inc. mortgage subsidy, non-contributory pension and free medical insur. Career prospects.

Please call or send CV to
Carol Groves Ecco Emv Agy,
11 East Cheap, EC3M 1BN
01 626 0493

GRADUATES
ATI TAX TRAINING

1988 Graduates sought by firms of Chartered Accountants for career roles training in personal/corporate tax, studying for the Institute of Taxation qualification (ATI). Candidates should have a good academic record and outgoing personality. Vacancies exist in London and many provincial locations. Della Snape (01) 493 7786 or after 8.00 pm (01) 531 7796.

HARRISON & WILLIS
FINANCIAL RECRUITMENT CONSULTANTS
Central House, 39-40 Abchurch Lane, London EC4N 3DF. Tel: 01-629 4463.

ACCOUNTANT

Accounts Assistant, not necessarily qualified, required for Property P.C., near Victoria, SW1.

Ideal candidate should have had experience of preparing accounts, including monthly and annual reports, and be able to liaise with clients, responsible for the preparation of accounts and tax returns.

Essential working conditions. Air conditioned office. Good salary. Non-contributory pension scheme and usual benefits included.

Write with CV and details of experience to The Secretary, Lyons Property & Recruitment PLC, Albany House, Poley Place, London, SW11 5LZ.

BUSINESS AUDITORS

Brighton

TSB Trustcard is the credit card arm of the TSB Group and with nearly three million cardholders is the second largest issuer of Visa Credit Cards in Europe. As part of our planned expansion we now seek to extend our specialist Audit function which embraces all Company operations in the Brighton area and performs the traditional role of Audit, as well as providing a progressive internal management consultancy service.

Audit Assistant

Up to £14,000 package + study assistance
Ideally applicants will be in their mid twenties, preferably part qualified, experienced in the Audit function and willing to undertake a wide range of duties as part of their career development. Consideration will also be given to applicants with sound financial experience gained in an environment other than audit.

Business Auditor

Up to £20,000 package
As a modern auditor playing a major development role in all projects which affect the Company's operations, the successful candidate will be a young progressive ACA or ACCA, newly qualified or a finalist - preferably with experience of auditing within a large Company environment. As a senior member of the Audit team he or she will be expected to undertake a wide variety of assignments covering all aspects of the Company's operation. The position will particularly suit Auditors with good communication skills who seek to broaden their expertise and develop their career.

Both of these positions offer excellent career opportunities with the TSB Group and in addition to an attractive salary carry the following benefits.

- * Low Cost Mortgage
- * Non Contributory Pension Scheme
- * Christmas Bonus
- * Profit Sharing
- * Comprehensive Relocation Assistance

Please apply in writing giving full details of qualifications, career and current salary, to:
Robert Greenshields, Personnel Department,
TSB Trustcard Ltd, Brighton, East Sussex BN1 4BE.



Accountancy Personnel
Placing Accountants First

MANAGEMENT ACCOUNTANT
PART QUALIFIED/FINALIST

Maidenhead package c.£18,000+

The Digital Switching Division is a newly formed business within STC Telecommunications. Through its close links with Northern Telecom its goal is to become a leading supplier of fully digital telecommunications systems in the UK.

The formation of the division has created an opportunity for an ambitious Accountant who will be responsible for the preparation and interpretation of the management accounts. Working closely with the management team the job holder will have an important role in influencing the business at this critical stage in its growth.

It is anticipated that the ideal candidate will be highly PC literate and be experienced in the completion of monthly management accounts, forecasting, budgeting and variance analysis, coupled with the necessary inter-personal skills to be able to communicate effectively at a senior management level.

The STC Group offers outstanding career prospects for a motivated, ambitious person and a remuneration package which reflects the importance of this role.

Please send career details to our recruitment consultants.

Accountancy Personnel,
15 Park Street, Windsor,
Berkshire SL4 1LU
Tel: 0753 868290

QUALIFIED OR UNQUALIFIED ACCOUNTANT
c.£16,000 + CAR

A rare opportunity has arisen for an experienced and practical accountant within our successful UK car hire company.

Working in a friendly atmosphere of our Head Office in Victoria, you will manage all the accounting functions throughout the company which comprises several centres throughout London. Computerization is in progress, and you will therefore need to be familiar with both manual and computerized accounting systems. In addition, you will be responsible for managing the car stocks and will assist the Managing Director with financial planning.

This challenging position calls for an individual who can contribute both commercial acumen and sound accounting skills to the future growth of an expanding business. In return, we offer excellent company benefits and outstanding career prospects.

Please reply to Box No. H71

PALL MALL MONEY
MANAGEMENT

A subsidiary of the Chase De Vere (Pall Mall) Group of Companies offers vacancies for trainee consultants. High income potential and real long term career progression.

For full details contact Alistair Butt on 01-930 7242 or send C.V. to: 125 Pall Mall, London SW1Y 5EA

Why leave your commercial skills gathering dust on the shelf...

As a leading U.K. retail group, our client offers the ideal career move from public practice into the commercially challenging area of finance and planning.

They seek a young Chartered Accountant to become involved in the financial evaluation of new developments, the analysis of competitive performance and an interesting variety of non-routine assignments.

Ideally you will be a graduate aged up to 27 years seeking positive commercial involvement in your first post qualifying move.

This high profile role can ensure a rapid promotion path for the successful applicant. Please contact **Jardine Slater** who will be pleased to provide full details. Absolute confidentiality is guaranteed.

Young A.C.A.
c.£25,000 + car

the fleet partnership

Financial Recruitment Consultants, 37/41 Bedford Row, London WC1R 4JH. 01-831 1101 (24 hours)

Accountancy Personnel
Placing Accountants First

CHIEF ACCOUNTANT
SW1 £20,000

Recognising that qualifications do not necessarily pre-empt success, this international press group seeks a chief accountant with extensive practical experience inclusive of strong man-management skills.

The role will encompass responsibility for all day-to-day operations, management and financial accounting. A superb opportunity to grow with the group. REF: AP/BH

6-8 Glen Hse, Stag Place, SW1. Tel: 01-828 7555

CHIEF ACCOUNTANT W1
- £25,000 + CAR

Our client, a prestigious and highly acquisitive property company, is currently recruiting a qualified accountant capable of guiding the business into the 1990's.

Excellent computer skills are essential, as is a flexible, professional approach. Due to the acquisitive nature of the company consolidation experience would be ideal.

Attractive salary, car, mortgage subsidy and bonus are on offer to the ideal candidate. REF: CB/PC

14 Great Castle St, Oxford Circus W1. Tel: 01-580 9186

Accountancy Personnel
Placing Accountants First

THE BOC GROUP

HEAD OFFICE PROSPECTS
RURAL SURROUNDINGS
c.£20,000 + Benefits

The BOC Group is big by any standards. It has powerful market positions in each of its principal businesses around the world - industrial gases, healthcare, vacuum engineering and distribution services. It has a strong international management team in the UK and some 50 other countries. It also has technological leadership and substantial resources to develop new markets, products and services. The Group has an exciting future.

Why commute for a group position? BOC is looking for a Qualified Accountant (ACA/ACCA) to join a young, self-motivated team in their group headquarters in Wandleham, Surrey. The ideal candidate will be a graduate who displays both strong communication skills and high technical knowledge. Working alongside the Group Accountant, responsibilities will include preparation of monthly group results, annual budgets and ad-hoc projects; there is an emphasis on computer systems.

The package includes comprehensive large company benefits and career potential limited only by ability.

For further details contact:
Accountancy Personnel,
Second floor,
56A High Street,
Camberley GU15 3RS
Tel: 0276 679889

MANAGEMENT ACCOUNTANTS
QUALIFIED OR FINALISTS

Expanding Service Organisation
City to £25,000

With UK revenues in excess of £250m, our client is creating a number of positions to enhance the quality of management information available to line managers and senior members of the executive. Each new position will have ambitious targets set in terms of performance, and assisting our client in continuing its success.

Candidates should be able to:-

- Sell and communicate their roles effectively, as well as their recommendations to an exceptionally numerate and technically proficient senior management group.
- Contribute to the formulation of policy by the effective analysis and presentation of financial and management information.
- Get the most out of people through effective management and motivation of staff.
- Become instrumental in strategic planning, pricing policy and cash management.

Other than an excellent basic salary, commensurate with experience, our client provides excellent staff benefits as well as on going professional training for both qualified and part qualified candidates. A car is provided with some of these positions.

Should you be interested please write enclosing full career details, and quoting reference P7403/T to James Forre.

KPMG Peat Marwick McLintock
Executive Selection and Search
9 Creed Lane, London EC4V 5BR

GRADUATES
CHARTERED ACCOUNTANT
to £9,500 + study package

Our client, a leading medium-sized firm of Chartered Accountants has vacancies for 1988 (or 1987) graduates to train as Chartered Accountants. The graduates to train are offered an excellent and well training and experience offered is excellent and will include a full study package for ACA exams. You should have a good academic record and a minimum of 9 UCAS points. Vacancies exist in London and throughout the office in the Home Counties. To apply telephone Tanya Foster on 01-629 4463 (Evening/Weekends 0825 72 3303)

HARRISON & WILLIS
FINANCIAL RECRUITMENT CONSULTANTS
Central House, 39-40 Abchurch Lane, London EC4N 3DF. Tel: 01-629 4463

Scott Pickford plc
Consultants in
Natural Resource Exploration

FINANCIAL DIRECTOR DESIGNATE - CROYDON
C. £25,000 + Car + Benefits

After 11 years establishing itself as one of the country's leading geophysical consultancies, involved in oil, gas and minerals exploration, the Company has recently graduated to the Third Market of the Stock Exchange and is now embarking on a phase of expansion by acquisition and organic growth. Its intention is to form an integrated group with the capability to undertake most aspects of hydrocarbon exploration and production consultancy.

This is an opportunity for an ambitious, highly motivated professional to play a leading part in building this emergent group into a major international force in its sector. Initially the candidate will take full financial responsibility for the Company, establishing management information systems and structure for the growing group. As the group enlarges, the position will develop into one of overall financial control and implementation of financial strategy through a seat on the board.

The successful candidate will be a Chartered Accountant aged around 30, preferably with oil or service industry experience. A full benefits package including a share option scheme is available.

Please send full career and personal details including salary history to:
R. E. LAINE, ESQ., CRANE & PARTNERS, RUTLAND HOUSE,
44 MANSION HILL, BROMLEY, KENT, BR2 9EQ.

DIRECTOR OF FINANCE
SOLICITORS

S.E. LONDON **C.£25,000 + BENEFITS**

This 10 partner firm of Solicitors, with 3 offices, wishes to appoint a Director of Finance, who will operate at partnership level, reporting to the Senior Partner.

As the most senior finance executive you will play a key role in the management team, covering all aspects of financial reporting, internal control, strategic planning and general management. You will be responsible for the installation of a new computer system.

Applications are invited from qualified accountants, aged 25-35 with demonstrable business acumen and above all "fair and tenacity".

Please reply: R. E. Lane Esq., FCA, Crane & Partners, Rutland House, 44 Mansion Hill, Bromley, Kent BR2 9EQ.

Indian Ridge to claim notable scalps in fascinating July Cup

Do you want to represent classic generation in King George

With Big Shuffle, Governor General, Soviet Star, Indian Ridge and Warning all standing...

only last Friday the form of that race got a healthy boost from the runner-up Shabazz...

Do you want to represent classic generation in King George... By Michael Seely, Racing Correspondent



Sir Philip Oppenheimer's Lomond filly has always acted in soft going and had lots of run out...

NEWMARKET Selections By Mandarin... 2.00 Samoan, 2.35 Urizen, 3.10 INDIAN RIDGE (nap)...

THE TIMES RACING SERVICE Continuous live commentary with comment and analysis... Call 0898 500 123

Back protectors compulsory The Jockey Club is to make back protectors compulsory for all National Hunt jockeys...

Guide to our in-line racecard 103 (12) 6-0432 GOOD TIMES 7 (C) (B) (D) (S) (M) (Mrs O Robinson) 8 1/2 (W) 9-10-0... 2 West (4) 88

3.40 ADDISON TOOLS HANDICAP (3-Y-O: £16,554: 1m) (16 runners) 401 (3) 1115-11 JANUARY 48 (D.F.S) (M) (Mrs M H Esbery) 9-7... M Birch 85

CATERICK BRIDGE Selections By Mandarin... 2.15 Tell Me This, 2.50 Loch Form, 3.25 Casey, 3.55 Nortoo Melody, 4.25 Briggscare, 4.55 Choctaw.

2.0 GOING GOOD TO SOFT 2.0 BERNARD VAN CUTSEM STAKES (Listed race: 2-Y-O: £8,069: 7f) (3 runners) 101 (2) 31 JACAMAR 21 (F) (J) (Zaweb) 8 1/2 (W) 8-2... B Rayner 99

FORM JAMJAR (9-7) a short-headed winner from Durian Tiger (1m) at Haydock (1m) 12/1, good to firm, May 28, 15m. HULLO VANGUARD (7 1/2) 1st winner from Hip Hop (1m) 12/1, good to firm, May 16, 15m.

3.55 RAMBLING ROSE HANDICAP (£1,389: 7f) 1 4000 CROFTER'S CLUNE 7 (R.F.G.) (J) (W) (H) (M) (W) 4-10-0... K Carter 3

FORM JACAMAR (9-12) best Sprinter (9-9) at Royal Ascot (5/2) 22-22... STONE FLAKE (9-0) best Wednesday (9-0) 1/4 at Newmarket (1m) 22/27, good, May 20, 12m.

FORM JAMJAR (9-7) a short-headed winner from Durian Tiger (1m) at Haydock (1m) 12/1, good to firm, May 28, 15m. HULLO VANGUARD (7 1/2) 1st winner from Hip Hop (1m) 12/1, good to firm, May 16, 15m.

3.25 ALPHINEY 4.25 BRIGGSCARE 4.55 TANG. 1 0110 LODGE FORM ST (D.F.F.S) (J) (W) (H) (M) (W) 5-10-0... P Barker (5) 2

FORM JACAMAR (9-12) best Sprinter (9-9) at Royal Ascot (5/2) 22-22... STONE FLAKE (9-0) best Wednesday (9-0) 1/4 at Newmarket (1m) 22/27, good, May 20, 12m.

FORM JAMJAR (9-7) a short-headed winner from Durian Tiger (1m) at Haydock (1m) 12/1, good to firm, May 28, 15m. HULLO VANGUARD (7 1/2) 1st winner from Hip Hop (1m) 12/1, good to firm, May 16, 15m.

3.25 WEeping Willow MAIDEN FILLIES STAKES (3-Y-O: £3,859: 1m 4f) (9) 1 0022 ALPHINEY 4.25 BRIGGSCARE 4.55 TANG... 1 0111 CHOCTAW 5 (F.G) (C) (W) 4-9-12 (Dist)

Course specialists TRAINERS Winners Runners Percent... JOCKEYS Runners Rides Per cent

FORM THADDA (8-6) 4th to yesterday's winner in the form (11-11) at Kempton (1m) 27/32, good to firm, May 21, 8m.

Course specialists TRAINERS: P. Channon, 4 winners from 10 runners, 50.0%; L. Quinn, 6 from 16, 38.0%; H. Thomas, 10 from 31, 32.3%; P. G. Jones, 5 from 15, 33.3%; W. Jarvis, 5 from 12, 41.7%; Miss S. Holt, 10 from 22, 45.5%.

SANDOWN PARK Selections By Mandarin... 6.35 Cer-En-Cee, 7.05 Half Bullif, 7.35 Ustran, 8.05 Breakaway, 8.35 Penny Forum, 9.05 Stormline.

7.35 CHARLES HEIDSCHEK CHAMPAGNE MAIDEN STAKES (2-Y-O: £3,298: 7f) (9) 1 (7) 00 ALWAYS TAKE PROFIT 18 (Ewan Homewood) G Allen 9-0... G Barwell 99

Newmarket Warwick Evenings results - page 42 4.25 (11) 1 My Over (7) Thomsen 33-1; 2 Magic Kingdom (5) 11; 3 Gallant Gaskins (11-10) 1st in 10m, 1st in 11m, 1st in 12m, 1st in 13m, 1st in 14m, 1st in 15m, 1st in 16m, 1st in 17m, 1st in 18m, 1st in 19m, 1st in 20m, 1st in 21m, 1st in 22m, 1st in 23m, 1st in 24m, 1st in 25m, 1st in 26m, 1st in 27m, 1st in 28m, 1st in 29m, 1st in 30m.

6.35 PETTICOT LANE APPRENTICE HANDICAP (£2,657: 5f) (11 runners) 1 (7) 00-3402 AFRICAN SPIRIT 8 (D.F.S) (M) (Mrs M H Esbery) 4-9-10... A Peacock (3) 99

8.35 SUPREEM CLIPPING STAKES (3-Y-O: £3,121: 5f) (8 runners) 1 (1) 0-0 ALBAHE 8 (A) (Foster) W O'Keefe 8-2... A Durbin (7) 53

Warwick Redcar 7.30 (11) 21 White Sapphire (K Fallon, 7-20) 1st in 10m, 1st in 11m, 1st in 12m, 1st in 13m, 1st in 14m, 1st in 15m, 1st in 16m, 1st in 17m, 1st in 18m, 1st in 19m, 1st in 20m, 1st in 21m, 1st in 22m, 1st in 23m, 1st in 24m, 1st in 25m, 1st in 26m, 1st in 27m, 1st in 28m, 1st in 29m, 1st in 30m.

7.5 BROOKLANDS HANDICAP (£3,465: 1m 1f) (11 runners) 1 (8) 0120-30 BAY WINDOW 9 (D) (P) (Mrs M H Esbery) 4-9-10... W R Swinburn 99

8.55 COMPAG COMPIUTER HANDICAP (£3,303: 1m 6f) (11 runners) 2 (1) 01-30 FOLK DANCE 19 (V.F.G) (B) (Mrs M H Esbery) 4-9-10... G Barwell 99

Redcar 8.00 (11) 21 White Sapphire (K Fallon, 7-20) 1st in 10m, 1st in 11m, 1st in 12m, 1st in 13m, 1st in 14m, 1st in 15m, 1st in 16m, 1st in 17m, 1st in 18m, 1st in 19m, 1st in 20m, 1st in 21m, 1st in 22m, 1st in 23m, 1st in 24m, 1st in 25m, 1st in 26m, 1st in 27m, 1st in 28m, 1st in 29m, 1st in 30m.

Course specialists TRAINERS Winners Runners Percent... JOCKEYS Runners Rides Per cent

8.55 VALANTINE MAIDEN STAKES (2-Y-O: £3,252: 7f) (9) 1 (7) 00 ALWAYS TAKE PROFIT 18 (Ewan Homewood) G Allen 9-0... G Barwell 99

THE RACING QUIZ LINE 0898 168 168 0898 168 123 CLEARLY THE FASTEST RESULTS SERVICE.

